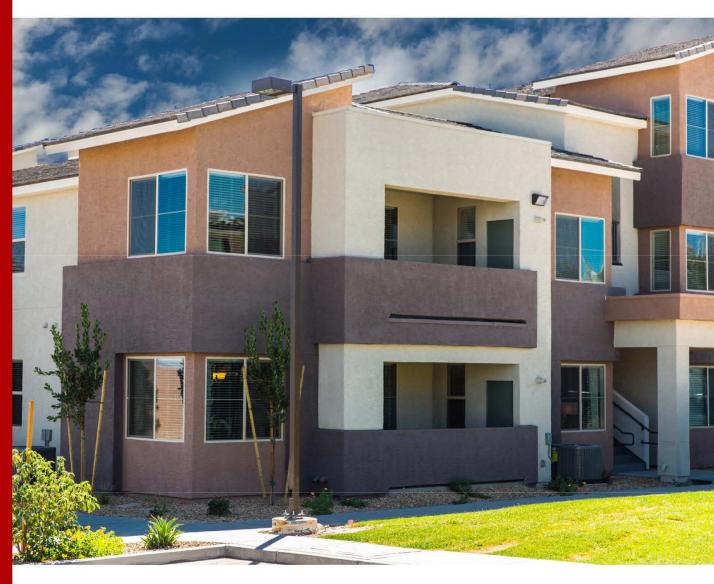
LEE BUSINESS SCHOOL



VOLUME 21

1ST QUARTER 2018

Featuring data from the Center for Business and Economic Research

The Las Vegas apartment market saw a slight increase in the average asking rent and an increase the vacancy rate this quarter, according to data from our apartment survey, collected by the Center for Business and Economic Research(CBER).

The Las Vegas apartment market has seen consistent quarterly growth in rental rates for over three consecutive years. This quarter saw a 1.1 percent increase in the average asking rent and the average asking rent is now \$979. Asking rents are up 7.1 percent since 2017Q1 (\$909). This was the largest year over year growth in rental rates since 2015Q4. The Las Vegas average asking rent is now 11.6 percent higher than it's peak in 2008 (\$876). The average asking rent is also 32.1 percent higher than it's low in 2013 (\$741).

The Las Vegas apartment market vacancy rate increased slightly for the second consecutive quarter and is now 7.8 percent. This represents a 0.2 percentage point increase since the previous quarter and 0.6 percentage point increase since the previous year. This was the first time that the vacancy rate increased for two consecutive quarters since 2013Q1. The vacancy rate is now 3.2 percentage points lower than it's peak in 2009Q3(10.96%), but 3.3 percentage points higher than it's low in 2006Q1 (4.5%).

Figure 1

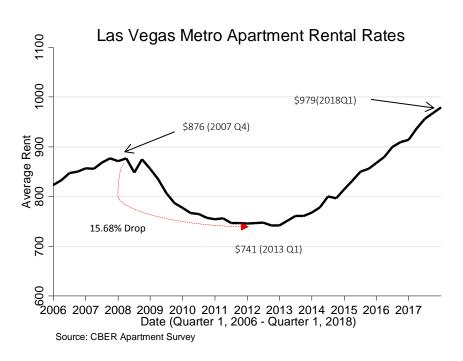
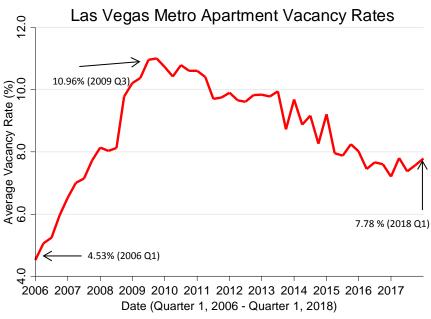
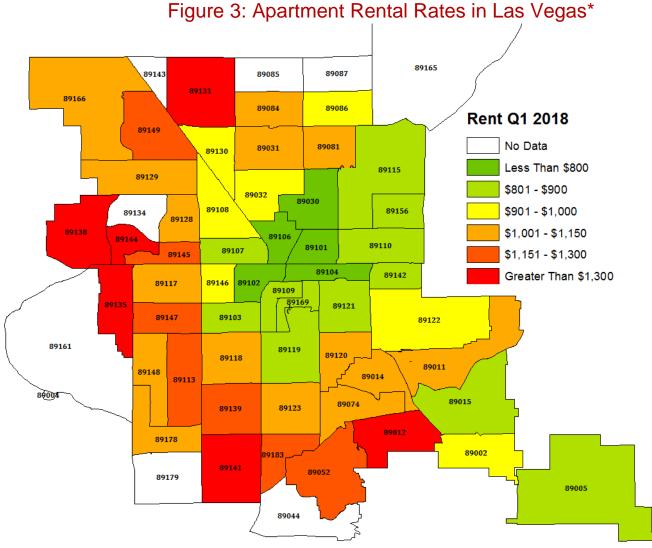


Figure 2



Source: CBER Apartment Survey



36 zip codes saw a quarterly increase in average asking rents while 15 zip codes saw a quarterly decrease in average asking rents. Average apartment rents now range from \$675 a month, in the 89104 zip code, to \$1,507 a month, in the 89138 zip code. No particular region saw multiple zip codes with large quarterly increases in asking rents. The 89130 zip code saw an 8.6 percent increase in asking rents this quarter – the largest of any zip code this quarter. The 89031 and 89141 zip codes saw the next largest increases in asking rents with 5 percent increases. The center region was the only region where rents increased consistently through the area. Seven zip codes in the center region experienced increases in the asking rent between 2 to 4 percent. Only two zip codes in the center region had asking rents that were down from the previous quarter. The western region saw consistent decreases in asking rents across the area. The 89144, 89135, 89145, and 89147 zip codes all saw asking rents decrease between 1 to 3 percent. Asking rents in the 89012 zip code, in the southeastern region, decreased over 12 percent since the previous quarter – the largest quarterly decrease of any zip code. Only the 89002 and 89178 zip codes have asking rents that are down on a year over year basis. Asking rents are down 2 percent year over year in the 89002 zip code and down 8 percent year over year in the 89178 zip code.

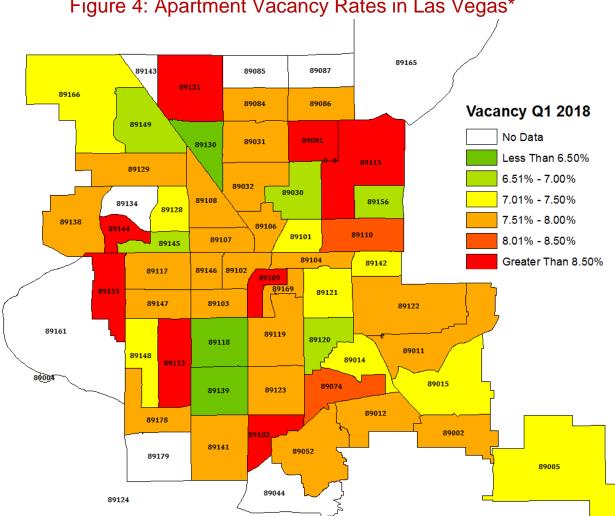


Figure 4: Apartment Vacancy Rates in Las Vegas*

The Las Vegas Metropolitan area had 21 zip codes see a quarterly decrease in the apartment vacancy rate and 29 zip codes had a quarterly increase in the apartment vacancy rate. The vacancy rate now ranges from 5.3 percent, in the 89130 zip code, to 10.5 percent, in the 89109 zip code. The 89130 zip code is the only zip code with a vacancy rate less than 6 percent. The 89115, 89135, and 89109 zip codes all have vacancy rates over 10 percent. No zip code had a vacancy rate higher than 10 percent last quarter. The eastern region was the only region where multiple zip codes saw significant increases in the vacancy rate as the 89115 and 89081 zip code both saw increase of about 2 percentage points. The 89109 and 89135 zip codes saw the largest increases as their vacancy rates increased 3.5 percentage points. The 89139, 89145, and 89130 zip codes were the only zip codes where the vacancy rate decreased by more than 1 percentage point since the previous quarter. On a year over year basis, the vacancy rate is up in 16 zip codes and and down in 35 zip codes. The 89135 zip code, which saw the largest quarterly increase in the vacancy rate, also saw the largest year over year increase in the vacancy rate with a 3.2 percentage point year over year increase. No region saw multiple zip codes with significant year over year increases in the vacancy rate.

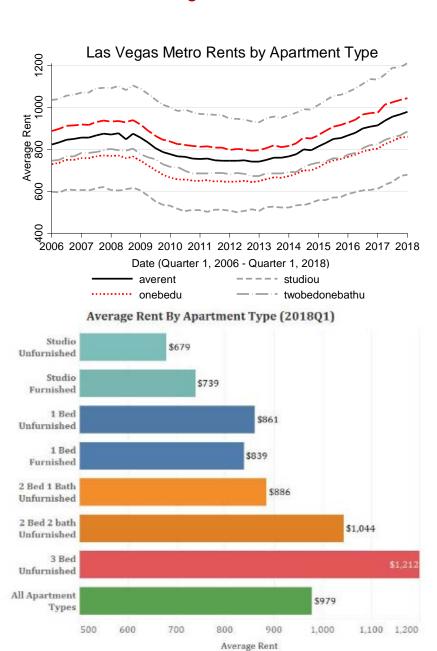
APARTMENT MARKET TRENDS



All apartment types saw asking rents increase since the previous quarter. Furnished one-bedroom apartment, which saw a decrease last quarter, saw the lowest growth rate this quarter as asking rents increased 0.5 percent. Two-bedroom two-bathroom apartments saw the next lowest growth rate with a growth rate of 0.8 percent. Furnished studio apartments saw the largest quarterly increase with an increase of 4.8 percent. Unfurnished studios rents experienced more modest growth as rents increased 1.1 percent. Two-bedroom one-bathroom apartments and three-bedroom apartments both saw asking rents increase by about \$20, or 2.0 percent.

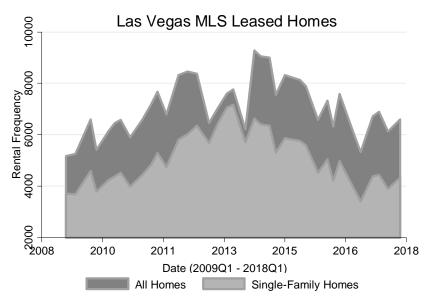
All apartment types saw year over year increases in average asking rents. Studios apartments saw the most robust year over year growth as both furnished and unfurnished studio apartments increased by 10 percent year over year. Two-bedroom one-bathroom apartments, two-bedroom two-bathroom apartments, and three-bedroom apartments all saw asking rents increase by 7 percent on a year over year basis.

Figure 9



Source: CBER Apartment Survey

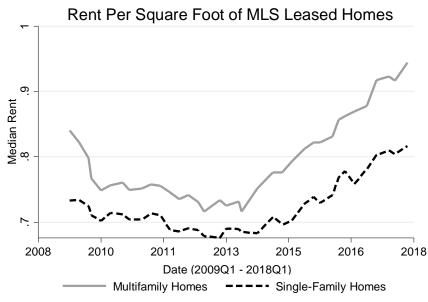
Figure 11



Source: Greater Las Vegas Association of Realtors MLS

Apartment complexes, to a certain extent, compete with individually owned units, which mostly consist of single family homes, townhomes, and condominiums. MLS rental leases proxy this competition. MLS leases typically increase during the first quarter each year. During the first quarter of 2018, single-family rental leases increased by about 11 percent and multifamily rental leases were nearly unchanged. There were 4,300 new single-family rental leases and 2,200 new multifamily new rental leases during 2018Q1. Single-family rental leases are up 27 percent since the previous year and multifamily rental leases are up 16 percent since the previous year.

Figure 12



Source: Greater Las Vegas Association of Realtors MLS

Median price per square footing on MLS rental leases also follow seasonal patterns and typically increase during the first quarter each year. This quarter saw an increase in price per square footing for both single-family and multifamily home.

Multifamily homes rented for \$0.94 a square foot in 2018Q1 – a \$0.03 increase from the previous quarter and a \$0.07 increase from the previous year. This \$0.07 year over year increase was the largest year over year increase since the recession. Single-family homes rented for \$0.82 a square foot in 2018Q1 – a \$0.01 increase from the previous quarter and a \$0.03 increase from the previous year.

APARTMENT MARKET TRENDS



Table 1: Apartment Rental and Vacancy Rates by Zip Code Area

			10101						Rates by Zip Code Area					
ZIP CODE					UNIT RATES		2 Bed/2 Bath				AVERAGE RATES		UNITS	
		ıdio		Bed		1 Bath				Bed				
	F	U	F	U	F	U	F	U	F	U	Rent	Vacancy		Vacant Units
89002				806		818		1150		1263	927	8.0%	785	63
89005				680		760		813		963	846	7.4%	350	26
89011				931		1075		1150		1352	1138	7.7%	1127	87
89012				997		1080		1172		1352	1152	7.8%	2333	181
89014		739		933		1051		1098		1324	1092	7.5%	6180	465
89015				721		809		918		1144	876	7.5%	1959	148
89030				736		674		884		1006	840	6.7%	2270	151
89031				1210				1136		1253	1192	7.9%	1004	79
89032		727		861				1003		1170	974	7.6%	2478	189
89052		1075		1017		1088		1250		1511	1188	7.6%	3302	249
89074				997		1025				1333	1139	8.3%	3593	298
89081	•	•	•	913		1009		1103		1229	1076	8.6%	1864	160
89081	•	•	•	925		1065		1105		1350	1128	7.9%	1004	80
	•	•		833		989		1009			991		1107	86
89086										1191		7.8%		
89101	667	610	731	654		789	870	827		927	718	7.4%	4945	368
89102	•	629	635	740		809		891		923	806	7.7%	7885	609
89103		731		833		896		1003		1065	923	7.8%	9181	716
89104		569		658		747		807		858	675	8%	4118	317
89106	765	540	850	708		735		888		960	823	7.6%	2015	153
89107		662		762		858		905			844	7.8%	1934	151
89108		694		805		810		966		750	919	7.9%	7477	590
89109	640	592		777		612		1139		1028	858	10.5%	576	61
89110				735		795		842		1525	844	8.1%	3248	262
89113				1117				1339		987	1296	9.3%	1801	167
89115		624	780	692		789		829			826	10.0%	5184	521
89117				994		1241		1151		1368	1150	7.9%	7286	576
89118		790		929	·	918		1089	·	1168	1014	6.5%	1836	120
89119	744	667	832	776		757		985		1170	864	7.7%	10408	799
		724		893		820		1070		1248	1030	7.0%	1973	138
89120	•		. 010											
89121		675	910	757		850		892		958	849	7.5%	6727	507
89122	800	565	891	829	1200	1016		977		1125	950	7.6%	3977	303
89123	•	720		972		1249		1160		1355	1136	7.7%	3579	275
89128				883				1046		1249	1067	7.3%	2374	173
89129		919		949		1000	1025	1114		1237	1064	7.8%	2174	170
89130				864				1033		1245	1052	5.3%	1156	61
89131				1099				1074		1298	1157	9.2%	272	25
89135				1188		1333		1416		1593	1379	10.2%	849	87
89138				1200		1510		1558		1610	1508	8.0%	276	22
89139				1044				1289		1429	1232	6.2%	1346	83
89141				1138		1174		1470		1632	1400	7.9%	595	47
89142	_			749		824		884		1018	871	7.4%	1767	130
89144	•	•		1112				1341		1501	1346	9.2%	795	73
89145	•	•	•	1037		975	•	1152		1427	1200	7.0%	686	48
	•	575	•				•						2928	223
89146	•	575	•	811		779	•	954		1123	942	7.6%		
89147		•	•	1000		1040	•	1163		1361	1171	7.9%	3632	286
89148			•	1035		1168	•	1182		1212	1129	7.5%	2923	218
89149		969		1056		1188		1357		1693	1221	6.9%	1369	94
89156				737				857		1078	844	7.0%	656	46
89166	•			1003		1104		1266		1373	1156	7.4%	1484	110
89169	764	631	868	710		791		888		1115	825	7.8%	4969	387
89178				960		997		1008			993	7.8%	539	42
89183				1027		1160		1190		1361	1183	8.8%	2870	252
METRO LV	739	679	839	861	1200	886	916	1044		1212	979	7.8%	147170	11452

[&]quot;·" Number of observations insufficient for statistical purposes. "F" stands for Furnished and "U" stands for Unfurnished. Cummulative sum of vacant units might not equal the reported Metro LV vacant units because of rounding issues. Source: CBER Apartment Survey

About the LIED Institute for Real Estate Studies

The LIED Institute for Real Estate Studies was established in 1989 by the Lee Business School at the University of Nevada, Las Vegas to foster excellence in real estate education and research. Through partnerships with business and community leaders, the LIED Institute strives to improve real estate business and effective public-policy practices in Southern Nevada. The institute produces relevant and timely real estate research, supports educational programs in real estate economics and finance for students and professionals, and provides community outreach and continuing education.

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