## LEE BUSINESS SCHOOL



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Featuring data from the Center for Business and Economic Research

The Las Vegas apartment market saw an increase in the average asking rent and a decrease in the vacancy rate this quarter, according to data from our apartment survey, collected by the Center for Business and Economic Research(CBER).

The Las Vegas apartment market has seen consistent quarterly growth in rental rates for over three consecutive years. This quarter saw a 2.4 percent increase in the average asking rent and the average asking rent is now \$1,003. Asking rents are up 7.0 percent since 2017Q2 (\$937). This was second consecutive quarter where asking rents increased at least 7 percent year over year. The Las Vegas average asking rent is now 14.5 percent higher than it's peak in 2008 (\$876). The average asking rent is also 35.4 percent higher than it's low in 2013 (\$741).

Vacancy rates typically decrease each year during the second quarter. The Las Vegas apartment market vacancy rate decreased 0.6 percentage points after seeing two consecutive quarters with an increase and the vacancy rate is now 7.2 percent. The vacancy rate is down 0.6 percentage points since the previous year and is the lowest it has been since 2017Q1. The vacancy rate has now been in the 7 percent range for nine consecutive quarters.

Figure 1

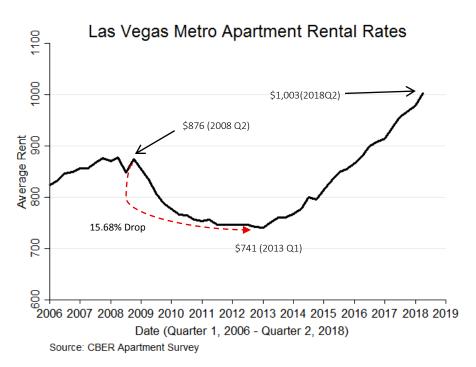
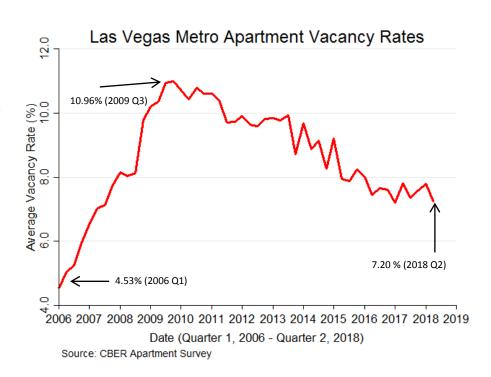
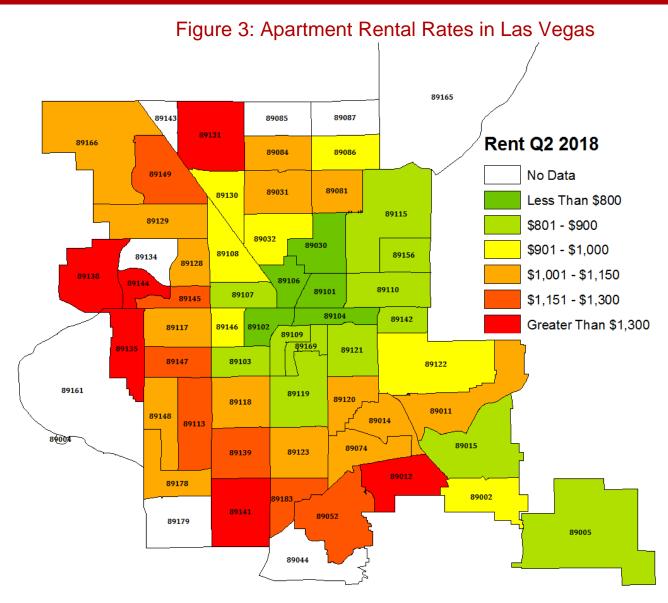
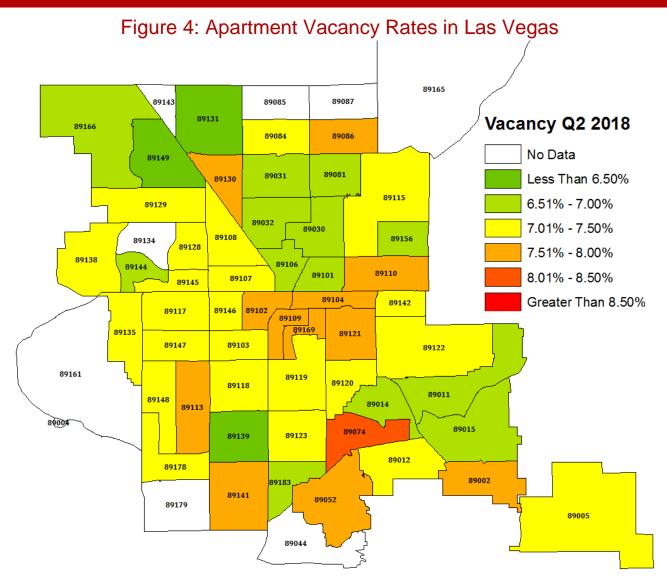


Figure 2





45 zip codes saw a quarterly increase in average asking rents while 7 zip codes saw a quarterly decrease in average asking rents. Average apartment rents now range from \$675 a month, in the 89104 zip code, to \$1,523 a month, in the 89138 zip code. No region saw multiple zip codes with large quarterly increases in asking rents. The 89178 zip code saw a 24.1 percent increase in asking rents this quarter, the largest of any zip code this quarter. The southeastern region saw the most significant increases in asking rents this quarter. The 89005, 89002, and 89074 zip codes all saw increases in asking rents between 7 to 10 percent. No region saw multiple zip codes with significant decreases in asking rents. The 89109 zip code, in the center region, saw the largest decrease in asking rents this quarter with a 15.5 percent decrease, or \$132 decrease. No other zip code saw a quarterly decrease in asking rents of more than 1.0 percent. All but three zip codes experienced year over year increases in asking rents of at least 2 percent. No region saw significant and consistent year over year increases across zip codes. The 89122, 89131, and 89178 zip codes, which are all in different regions, saw the largest year over year increases in the asking rent with increases of about 13 percent. The 89109 zip code saw the largest year over year decrease with a 2.8 percent decrease.



The Las Vegas Metropolitan area had 42 zip codes with a quarterly decrease in the apartment vacancy rate and 8 zip codes with a quarterly increase in the apartment vacancy rate. The vacancy rate now ranges from 5.9 percent, in the 89131 zip code, to 8.0 percent, in the 89074 zip code. 35 zip codes have a vacancy rate between 7 and 8 percent. The 89131 zip code saw the largest quarterly decrease in the vacancy rate with a 3.3 percentage point decrease. The western region saw the most significant decreases in the vacancy rate of any region this quarter. The vacancy rate decreased 2.9 percentage points in the 89135 zip code and decreased 2.3 percentage points in the 89144 zip code. The 89147, 89138, and 89117 zip codes also saw decreases of about 1 percentage point. The eastern region also had multiple zip codes with significant decreases in the vacancy rate as the vacancy rate decreased 2.8 percentage points in the 89115 zip code and 2.0 percentage points in the 89081 zip code. The 89130 zip code saw the largest quarterly increase in the vacancy rate with a 2.3 percentage point increase. Vacancy rates are down slightly year over year across 41 zip codes and only 7 zip codes have a vacancy rate that is up year over year. The 89130 zip code, with a year over year increase of 1.4 percentage points, is the only zip code with a year over year increase greater than 1.0 percentage point.

#### APARTMENT MARKET TRENDS



Two-bedroom two-bathroom apartments, which saw low growth last quarter, saw the most robust quarterly growth in asking rents this quarter. Asking rents for furnished two-bedroom two-bathroom apartments increased 3.3 percent since the previous quarter. Unfurnished two-bedroom two bathroom-apartments also saw a high quarterly growth rate of 2.8 percent. Two-bedroom one-bathroom apartments saw a modest growth rate of 1.1 percent. Unfurnished one-bedroom apartments saw asking rents increase increase 2.6 percent, or \$3. Furnished one-bedroom apartments asking rents decreased 1.1 percent, or \$10. Three-bedroom apartments saw their asking rents increase 2.1 percent since the previous quarter.

Furnished two-bedroom two-bathroom apartments, which saw the largest quarterly growth rate, saw the lowest year over year growth rate. Asking rents for furnished two-bedroom two-bathroom apartments decreased 9.9 percent year over year, or \$104. This was the only apartment type where asking rents decreased year over year. All other apartment types saw asking rents increase at least 5.8 percent since the previous year. Furnished studio apartments saw the largest year over year growth rate with 14.2 percent. One-bedroom and three-bedroom apartments experienced a year over year growth rate in asking rents of about 7.0 percent. Asking rents for unfurnished two-bedroom one-bathroom apartments increased 6.3 percent since the previous year. Asking rents for unfurnished two-bedroom twobathroom apartments increased 5.8 percent.

Figure 5

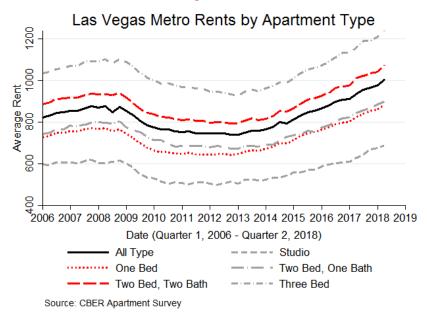
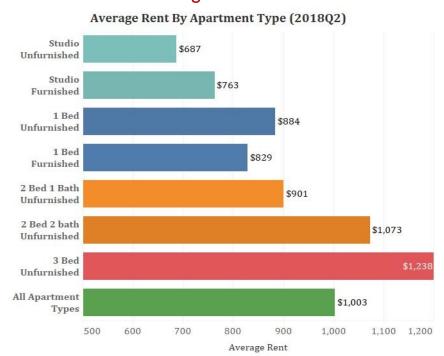
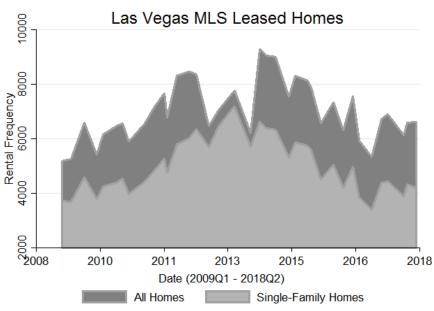


Figure 6



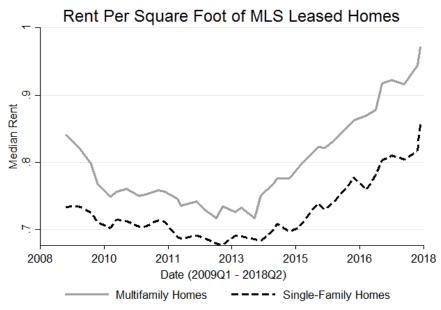
Source: CBER Apartment Survey

#### Figure 7



Source: Greater Las Vegas Association of Realtors MLS

#### Figure 8



Source: Greater Las Vegas Association of Realtors MLS

Apartment complexes, to a certain extent, compete with individually owned units, which mostly consist of single family homes, townhomes, and condominiums. MLS rental leases proxy this competition. During the second quarter of 2018, single-family rental leases decreased by 2.8 percent, or 121 units. Multifamily rental leases increased by 7 percent, or 157 units. There were 4,204 new single-family rental leases and 2,426 new multifamily rental leases during 2018Q2. Single-family rental leases are down 4.1 percent since the previous year and multifamily rental leases are up 4.3 percent since the previous year.

This quarter saw large increases in price per square footing for both single-family and multifamily homes. Multifamily homes rented for \$0.97 a square foot in 2018Q2 – a \$0.03 increase from the previous quarter and a \$0.06 increase from the previous year. Single-family homes rented for \$0.86 a square foot in 2018Q2 – a \$0.04 increase from the previous quarter and a \$0.06 increase from the previous year. This was the largest quarterly increase in asking rents for single-family homes since the recession. Price per square footing on single-family homes had seen 4 consecutive quarters with little change prior to 2018Q2.

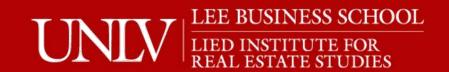


Table 1: Apartment Rental and Vacancy Rates by Zip Code Area

South   Sout	ZIP CODE						UNIT RATES				AVERAGE RATES			UNITS	
F U F U F U F U F U F U F U F U F U F		Stı	ıdio	11	Bed			2 Bed	l/2 Bath	3	Bed				
\$89005												Rent	Vacancy	Total Units	Vacant Units
\$9011	89002				874		883		1200		1400	1001	7.5%	441	33
\$9012	89005				695				875		1029	929	7.1%	244	17
Sepolar	89011				985		1075		1157		1370	1140	6.8%	1127	77
\$9915   \$9930   \$1	89012				1037		1193		1243		1411	1204	7.3%	2490	183
\$9000	89014		770		964		119		1156		1339	1119	6.9%	6301	434
\$9930					738		804		953		1191	893	6.7%	1892	127
89031					734		695		880		952	834	6.6%	2126	140
\$99022					1210				1144		1327	1233	6.9%	970	67
\$9952			727		850				1059		1184	1001	6.9%	2471	172
89074							1066					l		1	305
\$99081												l		1	288
\$9084									1074			l		1	87
89086							1094					l		1	73
89101												l		1	86
Section   Sect		748										l		1	308
89103												l		1	618
89104												l		1	675
89106   760   540   845   756												l		1	331
89107         . 656         . 792         . 802         . 910         867         7.4%         1945           89108         . 701         . 838         . 827         . 1022         . 825         961         7.4%         7666           89109         640         610         . 667         . 612         . 881         . 1053         726         7.6%         611           89110         752         . 858         . 869         . 1559         880         7.7%         3310           89113         1137         1409         . 1019         1944         7.7%         2169           89115         . 634         780         736         . 778         . 868         858         7.2%         5334           89117         1002         . 1159         . 1169         . 1382         . 1154         7.2%         7295           89118         . 780         961												l		1	136
89108         . 701         . 838         . 827         . 1022         . 825         961         7.4%         7666           89109         640         610         . 667         . 612         . 881         . 1053         726         7.6%         611           89110         752         . 858         . 869         . 1559         880         . 7.7%         3310           89113				045								l		1	143
SP109   640   610   .   667   .   612   .   881   .   1053   726   7.6%   611												l		1	569
Section   Sect												l		1	
Septimage   Sept		640										l		1	47
Section   Sect												l		1	256
Section   Sect												l		1	168
89118         .         780         .         941         .         961         .         1099         .         1202         1026         7.1%         1666           89119         807         651         839         776         .         782         .         967         1148         861         7.4%         9654           89120         .         .         .         .         1080         .         1263         1051         7.2%         1717           89121         .			634	780								l		1	387
89119         807         651         839         776         .         782         .         967         .         1148         861         7.4%         9654           89120         .         <												l		1	525
89120         . <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>•</td> <td></td> <td>l</td> <td></td> <td>1</td> <td>117</td>										•		l		1	117
89121         .         691         910         797         .         862         .         932         .         992         879         7.8%         6710           89122         801         575         846         841         1207         1033         .         1018         .         1187         974         7.2%         3683           89123         .         875         .         1014         .         1220         .         1188         .         1391         1167         7.1%         3827           89128         .         .         .         958         .         .         .         1073         .         1268         1106         7.0%         2694           89129         .         943         .         938         900         1010         1090         1154         .         1342         1096         7.4%         2420           89139         .         .         .         1054         .         .         1156         89139         .         .         .         1054         .         .         .         .         .         .         .         .         .         .         .		807	651	839			782					l		1	712
89122         801         575         846         841         1207         1033         .         1018         .         1187         974         7.2%         3683           89123         .         875         .         1014         .         1220         .         1188         .         1391         1167         7.1%         3827           89128         .         .         .         .         1073         .         1268         1106         7.0%         2694           89129         .         .         .         .         1073         .         1268         1106         7.0%         2694           89129         .         .         .         .         .         .         .         1073         .         1268         1106         7.0%         2694           89130         . </td <td></td> <td>l</td> <td></td> <td>1</td> <td>123</td>												l		1	123
89123         .         875         .         1014         .         1220         .         1188         .         1391         1167         7.1%         3827           89128         .         .         .         .         .         .         1073         .         1268         1106         7.0%         2694           89129         .         .         .         .         .         .         .         1073         .         1268         .												l		1	522
89128         .         .         .         .         1073         .         1268         1106         7.0%         2694           89129         .         943         .         938         900         1010         1090         1154         .         1342         1096         7.4%         2420           89130         .         .         .         1054         .         1197         1055         7.6%         1156           89131         .         .         .         1051         .         .         1246         .         1330         1185         5.9%         272           89135         .         .         .         1190         .         1495         .         1479         .         1644         1452         7.3%         849           89138         .         .         .         1350         .         1412         .         1580         .         1750         1523         7.2%         276           89139         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .         .		801		846		1207						l		1	264
89129         .         943         .         938         900         1010         1090         1154         .         1342         1096         7.4%         2420           89130         .			875				1220					l		1	273
89130         . <td></td> <td>l</td> <td></td> <td>1</td> <td>189</td>												l		1	189
89131         .         .         1051         .         .         1246         .         1330         1185         5.9%         272           89135         .         .         1190         .         1495         .         1479         .         1644         1452         7.3%         849           89138         .         .         1350         .         1412         .         1580         .         1750         1523         7.2%         276           89139         .         .         1044         .         1135         .         1281         .         1401         1224         6.3%         1696           89141         .         .         1190         .         1154         .         1472         .         1673         1422         7.6%         595           89142         .         .         .         .         .         .         .         1767           89144         .	89129		943			900	1010	1090				l		1	178
89135         .         .         1190         .         1495         .         1479         .         1644         1452         7.3%         849           89138         .         .         .         1350         .         1412         .         1580         .         1750         1523         7.2%         276           89139         .         .         .         1044         .         1135         .         1281         .         1401         1224         6.3%         1696           89141         .         .         .         1190         .         1154         .         1472         .         1673         1422         7.6%         595           89142         .         .         .         .         1472         .         1673         1422         7.6%         595           89144         . <td></td> <td></td> <td>•</td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td></td> <td>l</td> <td></td> <td>1</td> <td>88</td>			•									l		1	88
89138       .       .       1350       .       1412       .       1580       .       1750       1523       7.2%       276         89139       .       .       .       1044       .       1135       .       1281       .       1401       1224       6.3%       1696         89141       .       .       .       1190       .       1154       .       1472       .       1673       1422       7.6%       595         89142       .       .       .       765       .       876       .       936       .       1088       922       7.0%       1767         89144       .       .       .       1116       .       .       1373       .       1543       1391       6.9%       795         89145       .       .       .       1163       .       1180       .       1222       .       1464       1282       7.3%       686         89146       .			•									l		1	16
89139	89135		•									l		1	62
89141       .       .       .       1190       .       1154       .       1472       .       1673       1422       7.6%       595         89142       .       .       .       .       .       .       .       .       1088       922       7.0%       1767         89144       .	89138											l		1	20
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89144       .       .       .       1116       .       .       1373       .       1543       1391       6.9%       795         89145       .       .       .       1163       .       1180       .       1222       .       1464       1282       7.3%       686         89146       .       575       .       833       .       810       .       979       .       1141       967       7.1%       3212         89147       .       .       .       1043       .       1025       .       1189       .       1403       1217       7.1%       3580         89148       .       .       .       1071       .       1221       .       1228       .       1263       1174       7.2%       2928         89149       .       1010       .       1076       .       1188       .       1345       .       1703       1229       6.4%       1369         89156       .       .       .       .       .       892       .       .       1150       886       6.7%       728         89169       729       660       848       730	89141				1190		1154		1472		1673	1422	7.6%	595	45
89145       .       .       .       1163       .       1180       .       1222       .       1464       1282       7.3%       686         89146       .       575       .       833       .       810       .       979       .       1141       967       7.1%       3212         89147       .       .       .       1043       .       1025       .       1189       .       1403       1217       7.1%       3580         89148       .       .       .       1071       .       1221       .       1228       .       1263       1174       7.2%       2928         89149       .       1010       .       1076       .       1188       .       1345       .       1703       1229       6.4%       1369         89156       .       .       .       .       .       .       892       .       1150       886       6.7%       728         89169       . <td>89142</td> <td></td> <td></td> <td></td> <td>765</td> <td></td> <td>876</td> <td></td> <td>936</td> <td></td> <td>1088</td> <td>922</td> <td>7.0%</td> <td>1</td> <td>124</td>	89142				765		876		936		1088	922	7.0%	1	124
89146       .       575       .       833       .       810       .       979       .       1141       967       7.1%       3212         89147       .       .       .       1043       .       1025       .       1189       .       1403       1217       7.1%       3580         89148       .       .       .       1071       .       1221       .       1228       .       1263       1174       7.2%       2928         89149       .       1010       .       1076       .       1188       .       1345       .       1703       1229       6.4%       1369         89156       .       .       .       .       .       .       892       .       1150       886       6.7%       728         89166       .       <	89144				1116				1373		1543	1391	6.9%	1	55
89147         .         .         .         1043         .         1025         .         1189         .         1403         1217         7.1%         3580           89148         .         .         .         1071         .         1221         .         1228         .         1263         1174         7.2%         2928           89149         .         1010         .         1076         .         1188         .         1345         .         1703         1229         6.4%         1369           89156         .         .         .         .         .         892         .         1150         886         6.7%         728           89166         .	89145				1163		1180		1222		1464	1282	7.3%	686	50
89148     .     .     .     1071     .     1221     .     1228     .     1263     1174     7.2%     2928       89149     .     1010     .     1076     .     1188     .     1345     .     1703     1229     6.4%     1369       89156     .     .     .     .     .     892     .     1150     886     6.7%     728       89166     .     .     .     .     .     995     .     1138     .     1215     .     1372     1150     7.0%     1534       89169     729     660     848     730     .     805     .     911     .     1091     824     7.5%     5366	89146		575		833		810		979		1141	967	7.1%	3212	228
89149     .     1010     .     1076     .     1188     .     1345     .     1703     1229     6.4%     1369       89156     .     .     .     .     .     892     .     1150     886     6.7%     728       89166     .     .     .     .     .     995     .     1138     .     1215     .     1372     1150     7.0%     1534       89169     729     660     848     730     .     805     .     911     .     1091     824     7.5%     5366	89147				1043		1025		1189		1403	1217	7.1%	3580	255
89156     .	89148				1071		1221		1228		1263	1174	7.2%	2928	210
89166 995 . 1138 . 1215 . 1372 1150 7.0% 1534 89169 729 660 848 730 . 805 . 911 . 1091 824 7.5% 5366	89149		1010		1076		1188		1345		1703	1229	6.4%	1369	88
89169 729 660 848 730 . 805 . 911 . 1091 824 7.5% 5366	89156				764				892		1150	886	6.7%	728	49
	89166				995		1138		1215		1372	1150	7.0%	1534	107
00170 995 1362 1405 1222 7204 520	89169	729	660	848	730		805		911		1091	824	7.5%	5366	403
071/0 1 1 770 1 1002 1 1400 1 1 1202 7.270 537	89178				995		1362		1405			1232	7.2%	539	39
89183 1040 . 1138 . 1223 . 1420 1215 6.9% 2870	89183			<u> </u>	1040		1138	<u> </u>	1223	<u> </u>	1420	1215	6.9%	2870	198
METRO LV 763 687 829 884 1168 901 946 1073 0 1238 1003 7.2% 148004	METRO LV	763	687	829	884	1168	901	946	1073	0	1238	1003	7.2%	148004	10728

<sup>&</sup>quot; "Number of observations insufficient for statistical purposes. "F" stands for Furnished and "U" stands for Unfurnished. Cummulative sum of vacant units might not equal the reported Metro LV vacant units because of rounding issues. Source: CBER Apartment Survey

### About the LIED Institute for Real Estate Studies

The LIED Institute for Real Estate Studies was established in 1989 by the Lee Business School at the University of Nevada, Las Vegas to foster excellence in real estate education and research. Through partnerships with business and community leaders, the LIED Institute strives to improve real estate business and effective public-policy practices in Southern Nevada. The institute produces relevant and timely real estate research, supports educational programs in real estate economics and finance for students and professionals, and provides community outreach and continuing education.

# Apartment Market Trends sponsored by:



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