LEE BUSINESS SCHOOL



VOLUME 20

4TH QUARTER 2017

Featuring data from the Center for Business and Economic Research

The Las Vegas apartment market saw a large increase in the average asking rent and a decrease in the vacancy rate this quarter, according to data from our apartment survey, collected by the Center for Business and Economic Research(CBER).

The Las Vegas apartment market has seen consistent quarterly growth in rental rates for three consecutive years. This quarter saw a 1.3 percent increase in the average asking rent and the average asking rent is now \$968. Asking rents are up 6.5 percent since 2016Q4 (\$909). The Las Vegas average asking rent is now 10.2 percent higher than it's peak in 2008 (\$878). The average asking rent is also 30.6 percent higher than it's low in 2013 (\$741).

The Las Vegas apartment market vacancy rate increased slightly to 7.6 percent. This represents a 0.2 percentage point increase since the previous quarter and no change since the previous year. The vacancy rate has been between 7 to 8 percent for the past seven quarters. The vacancy rate is now 3.4 percentage points lower than it's peak in 2009Q3(10.96%), but 3.1 percentage points higher than it's low in 2006Q1 (4.5%).

Figure 1

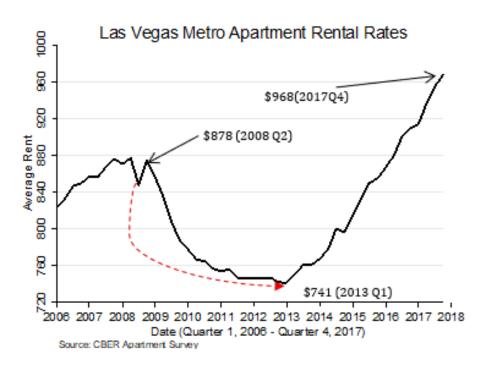
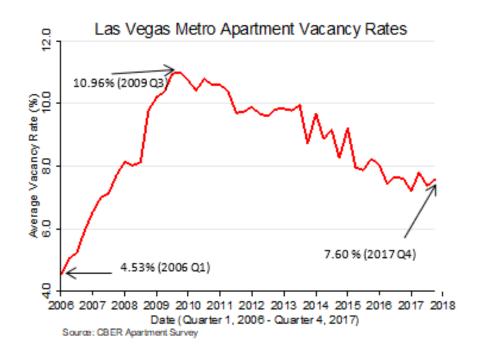


Figure 2



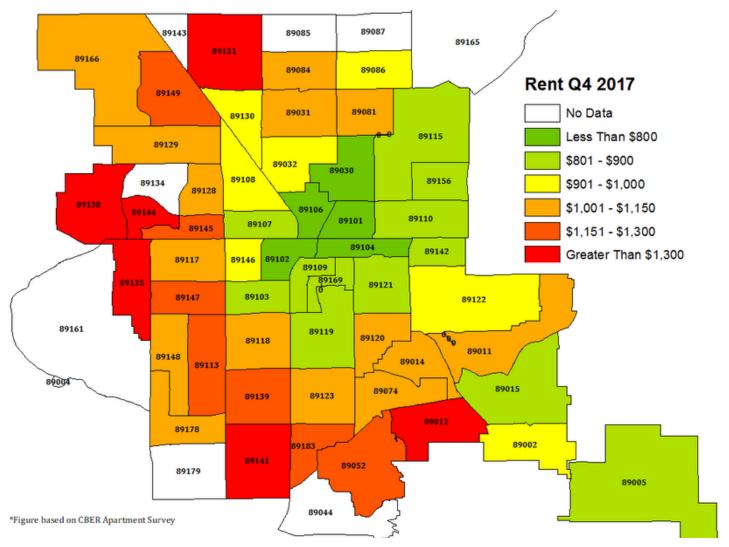


Figure 3: Apartment Rental Rates in Las Vegas*

33 zip codes saw a quarterly increase in average asking rents while 18 zip codes saw a quarterly decrease in average asking rents. No region saw multiple zip codes with strong growth or large decreases in average asking rents. Average apartment rents now range from \$675 a month, in the 89104 zip code, to \$1,453 a month, in the 89138 zip code. The 89109 zip code, in the center region, saw a 14 percent increase in asking rents — the largest increase of any zip code this quarter. The 89109 zip code has seen significant variability in asking rents each quarter of 2017. The 89012 zip code was the only other zip code that saw an increase in average asking rents greater than 10 percent (11.4 percent).

The 89138 zip code, in the western region, saw the largest decrease in average asking rents with a 5.5 percent decrease. All other zip codes in the western region saw slight growth in rents of about 2 percent. The 89086, 89031, and 89146 zip codes all saw decreases in rents of about 2 percent. No other zip codes saw significant decreases in average asking rents this quarter. The 89123 zip code is the only zip code in the Las Vegas metropolitan area where average asking rents are down on a year over year basis (1.2 percent). The 89131 zip code experienced the largest year over year increase this quarter with a 23.3 percent increase. The 89120 and 89012 zip codes, both in the southeastern region, also saw significant year over year increases in average asking rents with increases of about 15%.

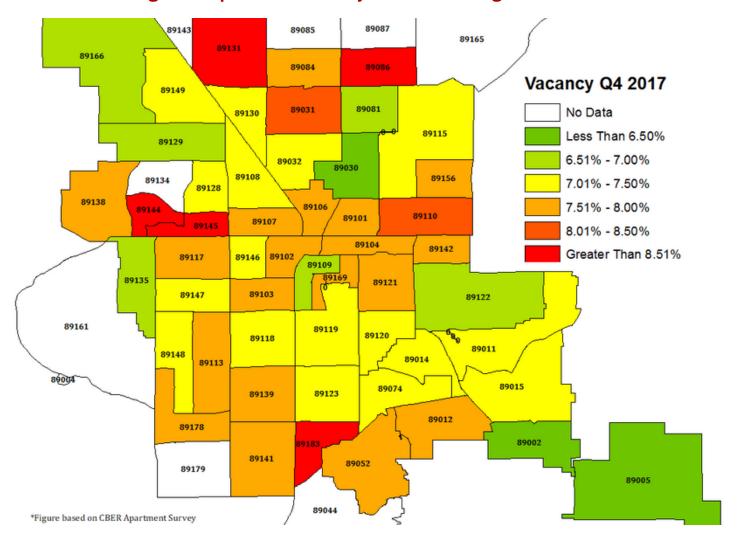


Figure 4: Apartment Vacancy Rates in Las Vegas*

The Las Vegas Metropolitan area had 21 zip codes see a quarterly decrease in the apartment vacancy rate and 29 zip codes see a quarterly increase in the apartment vacancy rate. The vacancy rate now ranges from 5.1 percent, in the 89002 zip code, to 9.6 percent, in the 89131 zip code. The 89002 zip code is the only zip code with a vacancy rate less than 6 percent. The 89144 and 89131 zip codes are the only zip codes with vacancy rates greater than 9 percent. The 89144 zip code, in the western region, saw the largest quarterly increase in the vacancy rate this quarter with a 2.4 percentage point increase. The 89145, also in the western region, also saw an increase in the vacancy rate of about 2 percentage points. The southeastern region was the only other region with multiple zip codes with significant increases in the vacancy rate as the 89074 and 89012 zip codes both saw increases of 1.5 percentage points. The 89081 saw the most significant decrease in the vacancy rate this quarter with a 9.1 percentage point decrease. The next largest decrease in the vacancy rate came from the 89138 zip code, which saw a 2.9 percentage point decrease. The southeastern region was the only region which saw multiple zip codes with significant decreases in the vacancy rate as the 89002 and 89005 zip codes saw decreases in the vacancy rate of about 2 percentage points. On a year over year basis, 26 zip codes have experienced a decrease in the vacancy rate and 23 zip codes have experienced an increase in the vacancy rate. The 89144 zip code, which saw the largest quarterly increase in the vacancy rate, also saw the largest year over year increase in the vacancy rate with a 3.5 percentage point year over year increase. The 89109 zip code, in the center region, saw the largest year over year decrease with a 4.3 percentage point decrease.

APARTMENT MARKETING TRENDS



All apartment types saw asking rents increase or stay the same since last quarter, except for furnished one bedroom apartments. Furnished one bedroom apartments saw a decrease in the average asking rent of less than 1 percent. Three bedroom apartments saw asking rents unchanged since the previous quarter. Two bedroom apartments saw slight growth in average asking rents. Two bedroom one bath apartments experienced a 0.8 percent increase asking rents and two bedroom two bath apartments experienced a 1.1 percent increase. Unfurnished one bedroom apartments also saw asking rents increase by less than 2 percent (1.8 percent). Studio apartments saw the most robust growth of any apartment type. Furnished studio apartments saw average asking rents increase by 2.8 percent increase since the previous quarter and unfurnished studio apartments saw a 4.0 percent increase.

All apartment types saw year over year increases in average asking rents. Furnished studios, two bedroom one bathroom, and three bedroom apartments all saw asking rents increase by about 5 percent on a year over year basis. Two bedroom two bathroom apartments saw slightly more year over year growth with a 6.5 percent increase since 2016Q4. Unfurnished one bedrooms increased 7.1 percent year over year while furnished studios increased 9.1 percent year over year. Unfurnished studio apartments saw the most robust year over year growth with a 10.7 percent year over year increase.

Figure 9

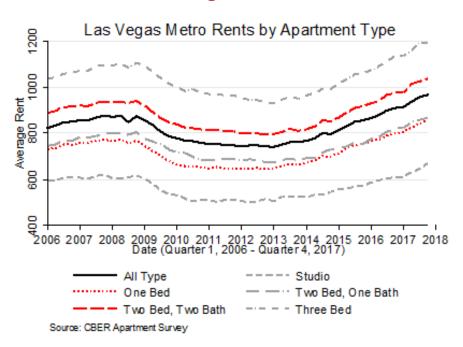
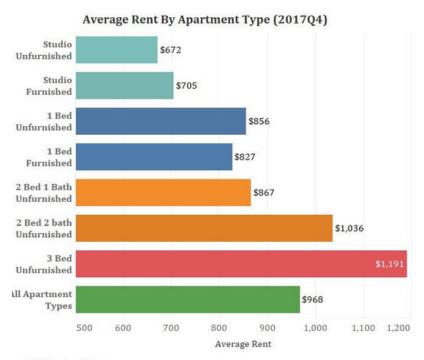
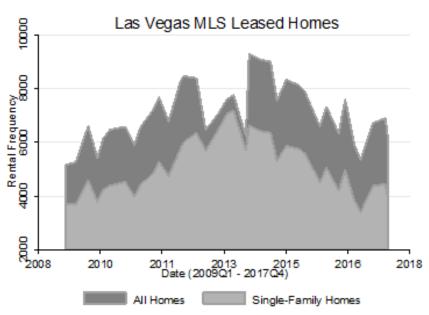


Figure 10



rce: CBER Apartment Survey

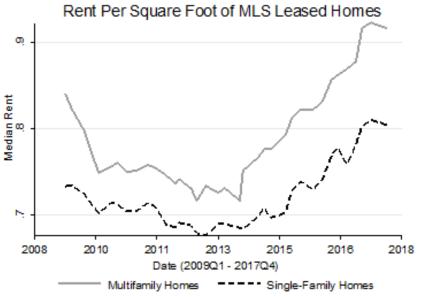
Figure 11



Source: Greater Las Vegas Association of Realtors MLS

Apartment complexes, to a certain extent, compete with individually owned units, which mostly consist of single family homes, townhomes, and condominiums. MLS rental leases proxy this competition. MLS leases typically decrease during the fourth quarter each year. This year, both single-family and multifamily MLS leases decreased by about 10 percent from the previous quarter. There were 3,900 new single-family rental leases and 2,200 new multifamily new rental leases during 2017Q4. Single-family rental leases are almost unchanged since the previous year and multifamily rental leases increased by 16 percent since the previous year.

Figure 12



Source: Greater Las Vegas Association of Realtors MLS

Median price per square footing on MLS rental leases typically decreases during the fourth quarter of each year. This quarter saw a decrease in price per square footing for both single-family and multifamily home. Multifamily homes rented for \$0.91 a square foot in 2017Q4 — a \$0.01 decrease from the previous quarter and a \$0.05 increase from the previous year. For the fourth quarter of 2017, rent on single-family homes was \$0.80 a square foot. This represents a slight decrease of less than one penny since last quarter and an increase of \$0.03 since last year.

APARTMENT MARKETING TRENDS



Table 1: Apartment Rental and Vacancy Rates by Zip Code Area

ZIP CODE					INIT	DATES				, I	AVEDA	PRATEC	III	iire	
ZIFCODE	Studio 1 Bed			2-3	UNIT RATES 2 Bed/1 Bath 2 Bed/2 Bath			/a Bakh		Bed	AVERA	AVERAGERATES		UNITS	
			_										m-+-litt-it-	**	
	F	U	F	U	F	U	F	U	F	U	Rent	Vacancy		Vacant Units	
89002				812		818		1138		1325	937	5.2%	441	23	
89005				663		760		813		959	843	6.3%	350	22	
89011				910		1045		1143		1327	1122	7.4%	1095	81	
89012				1108		1230		1323		1643	1312	7.9%	2850	225	
89014		739		924		1003		1086		1292	1076	7.1%	6180	438	
89015				763		804		984		1096	881	7.5%	1572	118	
89030				702		662		865		951	800	6.5%	1948	127	
89031				1185				1058		1199	1126	8.1%	970	79	
89032		727		851				1000		1108	959	7.1%	2471	175	
89052		1075		1017		1112		1245		1467	1170	7.7%	3874	299	
89074				1000		1010		1197		1357	1140	7.5%	3593	271	
89081				876		901		1045		1220	1049	6.8%	1669	114	
89084	:			915		1059		1195		1340	1103	7.7%	1008	78	
				809		1024		998		1166	966	8.7%	1107	96	
89086	702	622	786	656		755	870	774		894	711	7.9%	4974	393	
89101								877					1		
89102		622	625	725		800				920	788	7.7%	7735	597	
89103		678		795		862		953		1016	882	7.8%	9177	716	
89104	·	556		634		724		793		866	675	8%	4433	341	
89106	750	552	835	721		737		827		957	800	7.7%	2005	154	
89107		718		785		817		885		•	849	7.8%	1874	146	
89108		681		793		788		956		800	911	7.5%	7315	547	
89109		577		749		603		1033		977	824	6.6%	674	45	
89110				715		778		844		1539	824	8.2%	3310	272	
89113				1084				1320		973	1287	7.6%	2169	165	
89115		584	780	683		756		823			811	7.3%	5285	384	
89117				1006		1200		1141		1309	1127	7.6%	7398	561	
89118		790		916		940		1095		1184	1016	7.2%	1666	120	
89119	680	633	759	782		765		997		1190	864	7.5%	9950	743	
89120		719		917		820		1087		1234	1053	7.4%	1921	143	
89121		658	910	747		810		883		939	832	8.0%	6979	562	
89122	681	550	891	805	1207	890		953		1095	920	6.9%	4130	284	
89123		859		987		1138		1122		1349	1117	7.5%	4006	300	
89128				869				1021		1227	1053	7.3%	2452	180	
89129		932		927		950	1025	1095		1234	1056	7.0%	2420	168	
89130				821				937		1120	969	7.5%	1012	76	
89131				1024				1264		1656	1315	9.6%	272	26	
89135	:			1198	:	1353		1436		1612	1395	6.7%	849	57	
89138				1310	[1297		1478		1728	1453	7.6%	276	21	
89139				1043				1245		1436	1208	7.7%	1346	104	
89141				1105		1129		1377		1537	1330	7.7%	595	46	
89141		•		764				876		976		7.7%	1767	136	
		•				824					860	9.4%	795	75	
89144				1138				1347		1483	1360				
89145				1059		979		1175		1464	1226	8.7%	686	60	
89146		550		791		744		937		1122	918	7.4%	3104	231	
89147				1052		1048		1210		1393	1218	7.4%	3634	267	
89148				1045		1160		1167		1226	1125	7.3%	2925	215	
89149		969		1050		1146		1320		1726	1198	7.5%	1369	103	
89156				775				879		1060	850	7.6%	728	55	
89166		•		980		1066		1202		1338	1141	6.7%	1484	99	
89169	745	574	850	685		789		857		1043	802	7.8%	5248	411	
89178				1001		975		1265			1101	7.6%	539	41	
89183				1025		1163		1208		1405	1195	8.6%	2840	243	
METRO LV	705	672	827	856	1207	867	916	1036		1191	968	7.6%	148470	11245	

[&]quot;"Number of observations insufficient for statistical purposes. "F" stands for Furnished and "U" stands for Unfurnished. Cummulative sum of vacant units might not equal the reported Metro LV vacant units because of rounding issues. Source: CBER Apartment Survey

About the LIED Institute for Real Estate Studies

The LIED Institute for Real Estate Studies was established in 1989 by the Lee Business School at the University of Nevada, Las Vegas to foster excellence in real estate education and research. Through partnerships with business and community leaders, the LIED Institute strives to improve real estate business and effective public-policy practices in Southern Nevada. The institute produces relevant and timely real estate research, supports educational programs in real estate economics and finance for students and professionals, and provides community outreach and continuing education.

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