Why Is the Lied Institute for Real Estate Studies Coordinating Such a Program?

Each year the field of real estate grows more sophisticated and complex, requiring industry professionals to be better skilled in and knowledgeable of emerging trends in operational management, financial analysis, marketing techniques, foreclosure issues, and investment strategies.

The Lied Institute for Real Estate Studies is committed to the growth and advancement of future professionals in the field. The Lied Institute’s Mentor Program offers a unique opportunity to guide interested students toward careers in commercial real estate.

Who Benefits?

Students Benefit from the “real world” experience of a working real estate professional. Students also gain a new awareness of the needs of their workplace. The Lied Institute Mentor Program provides a pathway for students to synthesize classroom learning with practices in a particular field in the real estate industry.

Mentors Benefit from the opportunity to give back to the industry and support higher education for young professionals entering the field. Students bring an inquisitive attitude and are eager to learn. The Lied Institute Mentor Program provides the opportunity to recruit future colleagues who are motivated individuals, have expressed an interest in a particular field of real estate, and have demonstrated an aptitude for learning.

Industry Benefits from the enthusiasm and new ideas of committed, eager young men and women who have decided on a career path for which they are confident, educated, and enthusiastic.

Ways to Foster a Good Mentor/Mentee Relationship:

- Discuss current news/industry events and the impact on your practice.
- Give your student-mentee a tour of your property, facility, or workplace.
- Provide a shadowing experience for your student-mentee.
- Share a shadowing experience for your student-mentee.
- Invite and/or encourage your student-mentee to attend conferences and/or related industry association meetings.
- Ask your student-mentee about his/her current in-class readings, assignments, and projects. Then connect the in-class learning to your industry, enhancing the student-mentee's usage of the material.

Student Responsibilities:

Communicate with your mentor on a regular basis. Keep your communication lines open. Remember, your mentor is taking time out of a busy schedule to help you. Be sure you hold up your end of the partnership.

Educate your mentor about the College of Business, classes being offered, the UNLV campus, or an upcoming project or dilemma you are facing in one of your classes. Discuss your current in-class chapters and topics. Then, learn how they relate to the field and how they are used by your mentor and other working professionals.

Dedicate enough time to the program to assure success. The amount of time you and your mentor can devote should be established at your first meeting. Everyone's expectations are different. Some mentors have more time than others, so let them take the lead. It is expected that you meet face to face with your mentor in his/her place of business, if possible, on 3-5 occasions during the semester.

Email this form to:
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