Why Is the Lied Institute for Real Estate Studies Coordinating Such a Program?

Each year the field of real estate grows more sophisticated and complex, requiring industry professionals to be better skilled in and knowledgeable of emerging trends in operational management, financial analysis, marketing techniques, foreclosure issues, and investment strategies.

The Lied Institute for Real Estate Studies is committed to the growth and advancement of future professionals in the field. The Lied Institute's Mentor Program offers a unique opportunity to guide interested students toward careers in commercial real estate.

Who Benefits?

Students Benefit
from the "real world" experience of a working real estate professional. Students also gain a new awareness of their strengths in the workplace. The Lied Institute Mentor Program provides an avenue for students to synergize classroom learning with practices in a particular field in the real estate industry.

Mentors Benefit
from the opportunity to give back to the industry and support higher education for young professionals entering the field. Students bring an inquisitive attitude and are eager to learn. The Lied Institute Mentor Program provides the opportunity to recruit future colleagues who are motivated individuals, have expressed an interest in a particular field of real estate, and have demonstrated an aptitude for learning.

Industry Benefits
from the enthusiasm and new ideas of committed, eager young men and women who have decided on a career path for which they are confident, educated, and enthusiastic.

What Is a Lied Mentor?

Webster defines a mentor as "a trusted counselor or guide, a tutor, a coach." Being a part of the Lied Institute for Real Estate Studies Mentor Program gives you the opportunity to become a mentor to one of UNLV's outstanding real estate students.

How Does It Work?

For one semester, a mentor is paired with a UNLV student or students who have expressed an interest in a mentor's professional area. Students are expected to learn what their mentor's job entails, enabling them to be better prepared in making decisions about future employment in the fields of real estate. Further, students are expected to synergize and enhance "in-class" learning experiences with their mentor's day-to-day operations.

Mentor Responsibilities:

Communicate with your student-mentee through consistent, face-to-face meetings. During the semester, the student-mentee is expected to meet with his/her mentor for 1 hour 3 times/semester, accommodating the mentor's schedule.

Educate your student-mentee as to what your responsibilities include. Invite your student into your work environment to observe you in your professional capacity.

Dedicate the amount of time to the program (at least one hour per week) that you can comfortably fit into your schedule. It's flexible! We appreciate the fact that as a mentor you are volunteering your time to participate in a UNLV student's professional growth and development.

Ways to Foster a Good Mentor/ Mentee Relationship:

- Discuss current news/industry events and the impact on your practice.
- Give your student-mentee a tour of your property, facility, or workplace.
- Provide a shadowing experience for your student-mentee.
- Share relevant reading material with your student-mentee.
- Invite and/or encourage your student-mentee to attend conferences and/or related industry association meetings.
- Ask your student-mentee about his/her current in-class readings, assignments, and projects. Then connect this in-class learning to the industry's usage of the material.

Student Responsibilities:

Communicate with your mentor on a regular basis. Keep the communication lines open. Remember, your mentor is taking time out of a busy schedule to help you. Be sure you hold up your end of the partnership.

Educate your mentor about the College of Business, classes being offered, the UNLV campus, or an upcoming project or dilemma you are facing in one of your classes. Discuss your current in-class chapters and topics. Then, learn how they relate to the field and how they are used by your mentor and other working professionals.

Dedicate enough time to the program to assure success. The amount of time you and your mentor can devote should be established at your first meeting. Everyone's expectations are different. Some mentors have more time than others, so let them take the lead. It is expected that you meet face to face with your mentor in his/her place of business, if possible, on 3-5 occasions during the semester.

Mentor Application Form:

Name: _____

Address: _____

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City: _____

State: _____

Zip: _____

Work Phone: ( ) _____

Other Phone: ( ) _____

Email Address: _____

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Please provide a brief description of your position and work experience: _____

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Email this form to:
MHoyt@CommCapAdvisors.com