

January 2016

Report on Nevada's Housing Market

This series of reports on Nevada's Housing Market is presented by the Lied Institute for Real Estate Studies at the University of Nevada, Las Vegas. These reports provide monthly updates on housing market trends for stakeholders throughout Nevada.

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Nevada's Housing Market | January 2016

Nevada Statewide Trends

Population: **2,890,845** in 2015

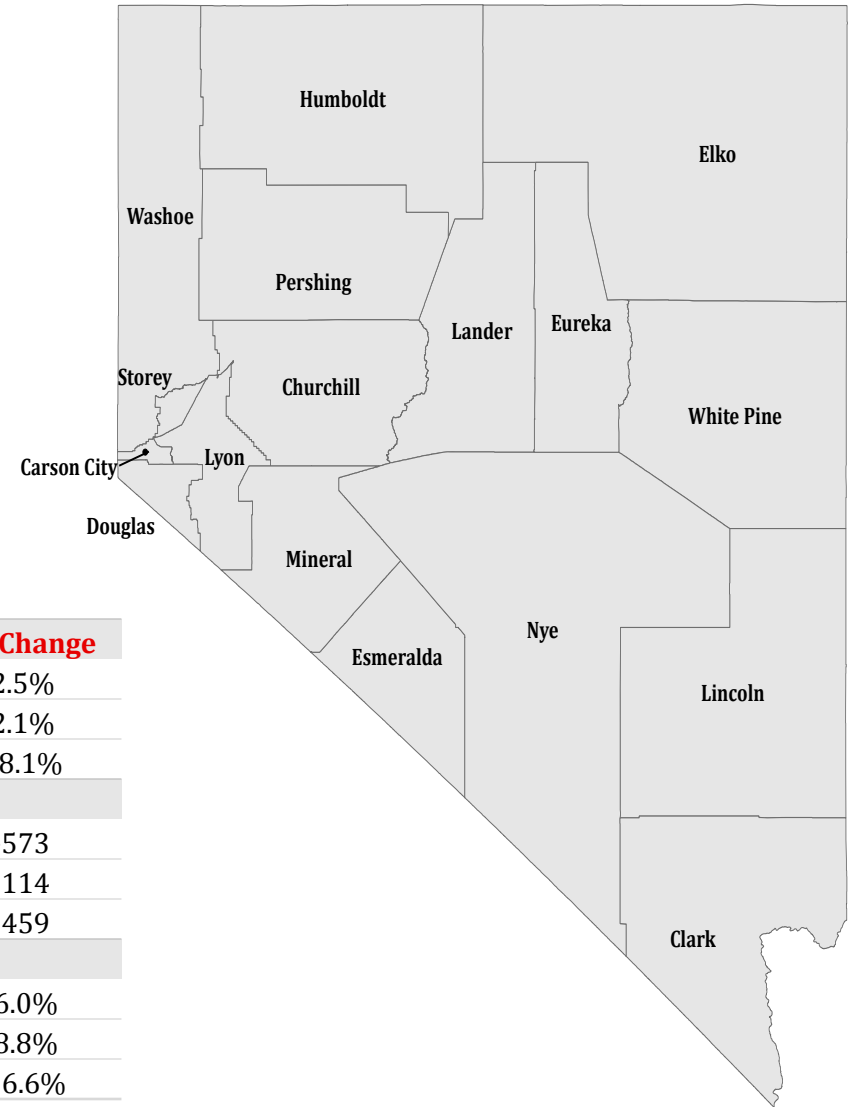
Housing Units: **1,198,907** in 2014

Source: U.S. Census Bureau: State and County QuickFacts



Nevada Statewide Trends

- ❑ All three regions in Nevada saw a month to month decrease in new home sales. New home sales were also down year over year in Northern and Southern Nevada. Northern and Southern Nevada also saw monthly and yearly decreases in existing home sales.
- ❑ The share of homes sold under distress increased on a month to month basis for all three regions in Nevada. However, the distress share decreased on a year to year basis for all three regions in Nevada.
- ❑ Multifamily starts increased on a month to month and year over year basis for Northern and Southern Nevada.
- ❑ New home prices increased on a month to month and year to year basis for all three regions in Nevada. Existing home prices decreased on a month to month basis for Northern and Southern Nevada.

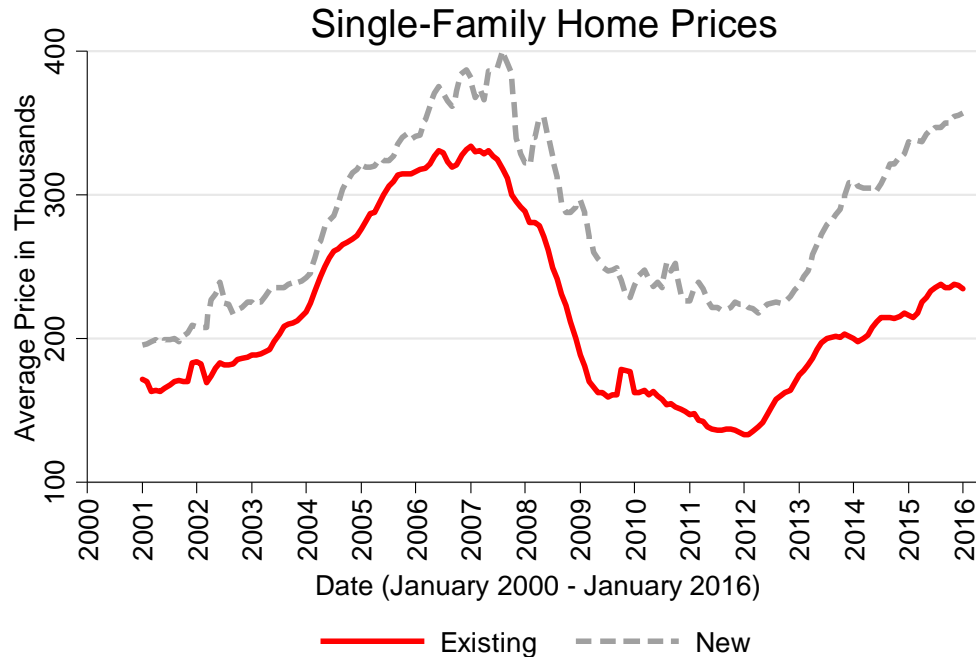


Single-Family Home Sales*	January 2016	M2M Change	Y2Y Change
New	551	-7.2%	-2.5%
Existing	3,552	-5.9%	-2.1%
Distress Share	13.0%	+7.7%	-28.1%
Residential Construction			
Total Starts	1,213	+147	+573
Single-Family	684	-148	+114
Multifamily	529	+295	+459
Average Single-Family Sales Price*			
New	\$356,799	+0.5%	+6.0%
Existing	\$234,396	-1.0%	+8.8%
Distress	\$186,097	+0.5%	+16.6%

Source: Lied Institute calculations using CoreLogic Data and the *State of the Cities Data Systems* by U.S. Department of Housing and Urban Development.

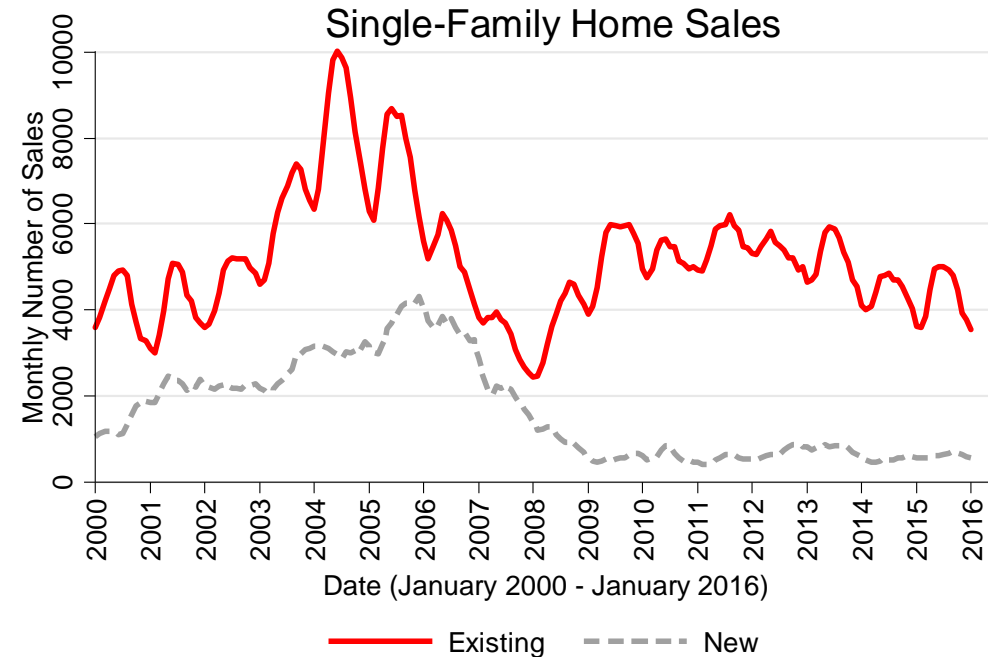
*Figures portray Three-Month Moving Weighted Averages

Nevada Statewide Trends



Source: CoreLogic

Note: Series are 3-month weighted moving averages.

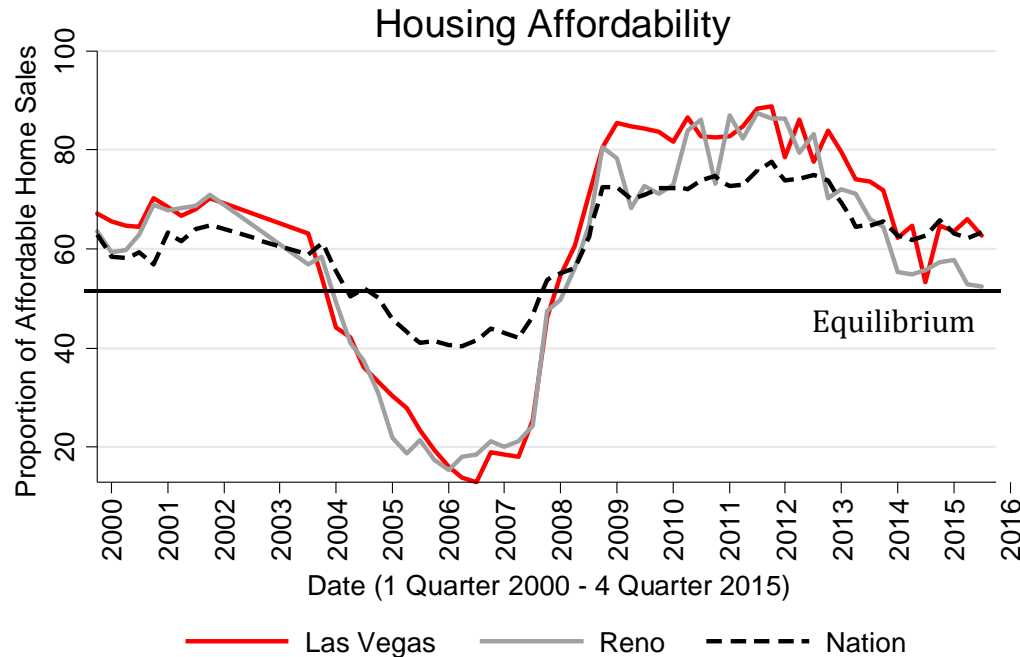


Source: CoreLogic

Note: Series are 3-month weighted moving averages.

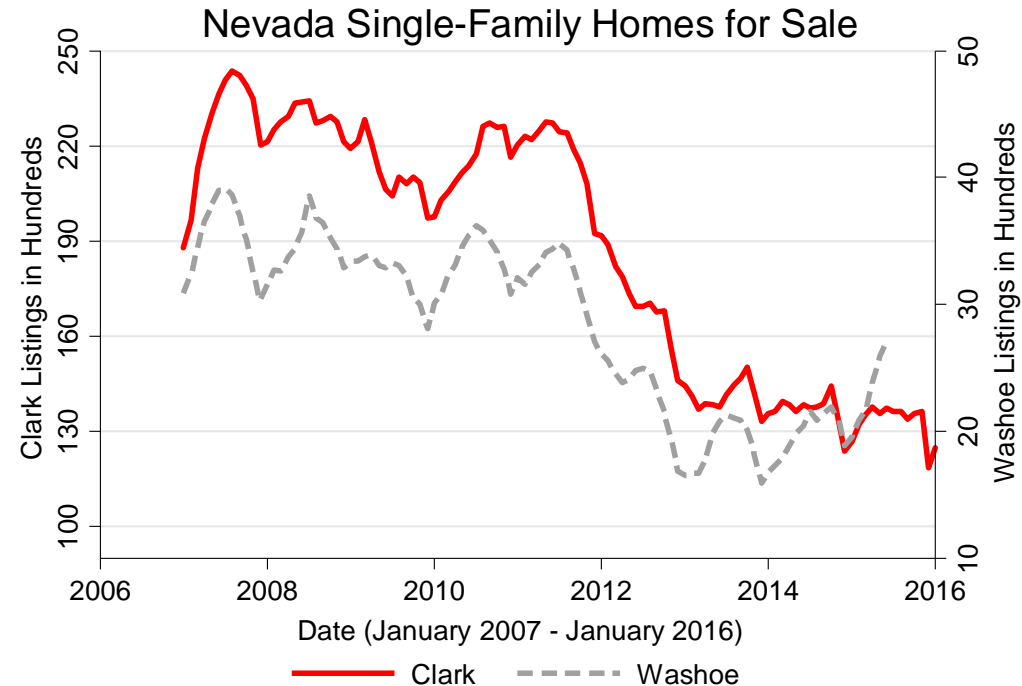
The Single-Family Home Prices figure above shows the three-month moving average price of existing homes and new homes. Existing homes are single family homes that were exchanged from one private owner to another. This includes homes sold by real estate agents, owners, and lenders. New homes are single family homes that were exchanged from a builder to a private owner. The other figure, Single-Family Homes Sales, illustrates the number of those transactions for both existing and new homes. A seasonal pattern is obvious in the Single-Family Home Sales graph, with more home sales during the summer than during the winter.

Nevada Statewide Trends



Source: National Association of Home Builders

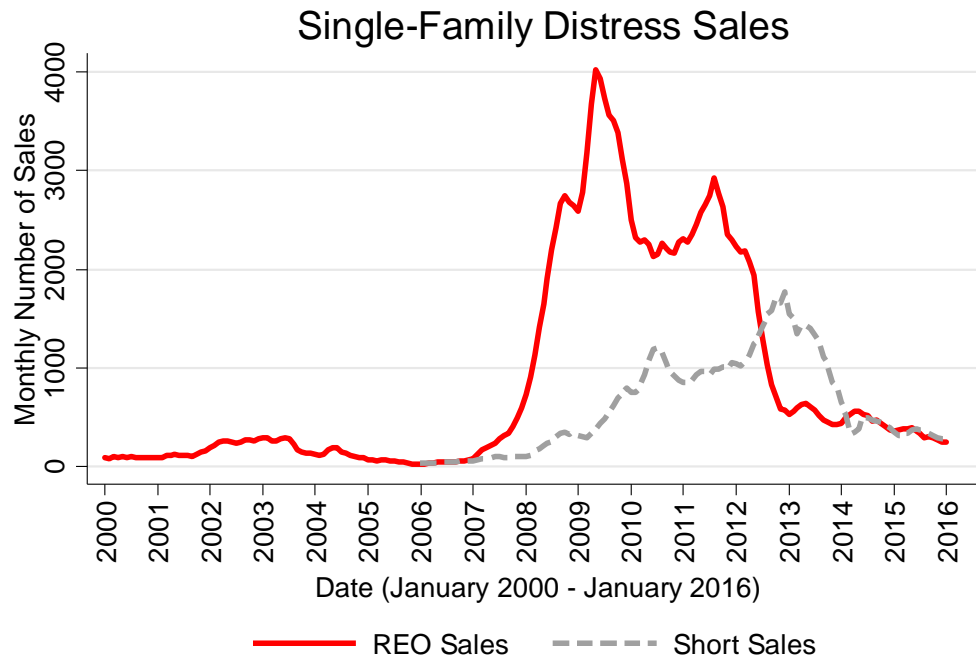
Note: Series denote the proportion of home sales affordable at median income.



Source: Greater Las Vegas Association of Realtors and UNR's Center for Regional Studies

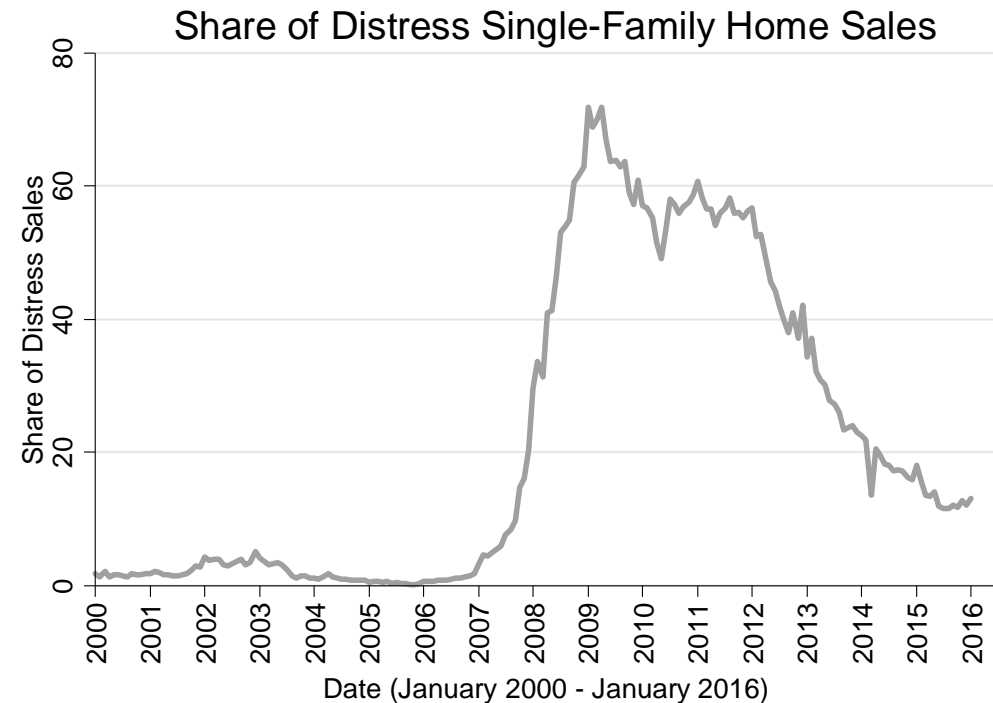
The Housing Affordability figure shows the proportion of home sales that could have been bought by borrowers earning at least the local median income, with a conventional loan. This index was developed by the National Association of Home Builders (NAHB), to provide a benchmark of affordability. The other figure, Nevada Single-Family Homes for Sale, shows the number of homes available for sale at the end of the month. These numbers include new listings that are awaiting a purchasing contract, as well as homes that are under contract and about to sell.

Nevada Statewide Trends



Source: CoreLogic

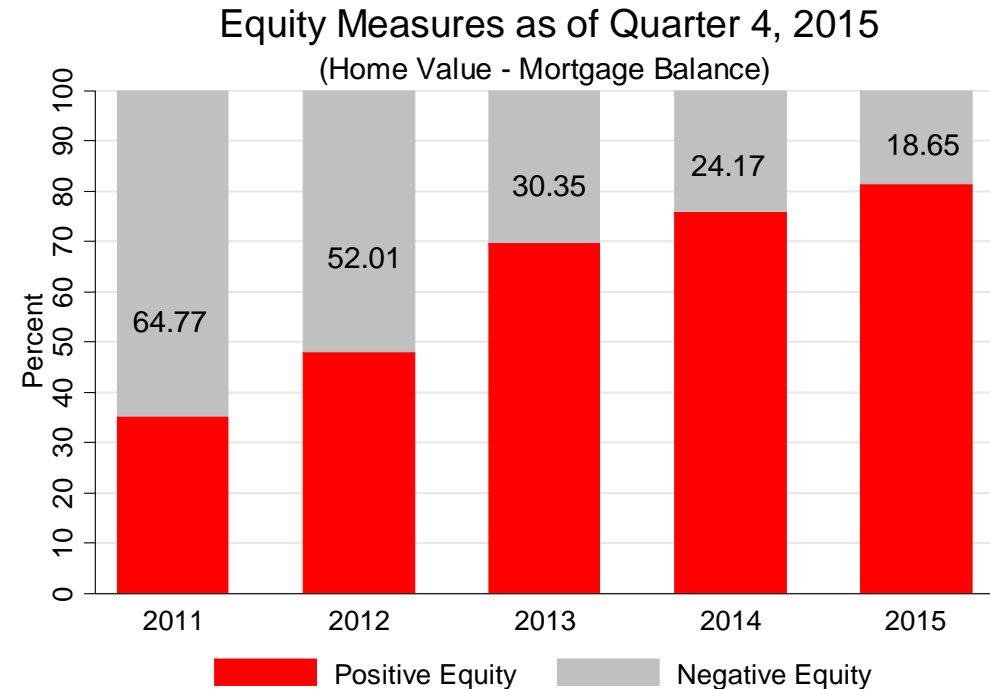
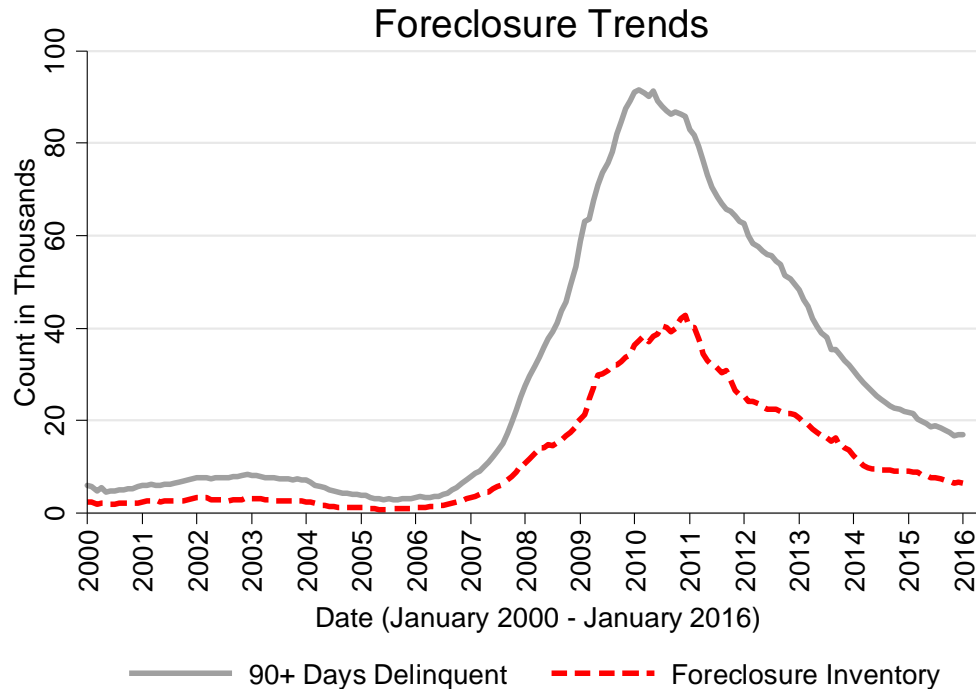
Note: Series are 3-month weighted moving averages.



Source: CoreLogic

Single-Family Distress Sales is a figure that displays the monthly number of Real Estate Owned (REO) sales and short sales. REO sales are homes that have been repossessed by lenders through foreclosure and then sold in the market. Short sales, on the other hand, are homes that were sold for an amount below the owner's outstanding mortgage balance. Both numbers are three-month weighted moving averages. The other figure, Share of Distress Single-Family Home Sales, tracks the proportion of home sales (including new home sales) that were REO sales or short sales. The long term decline in that share continues, even as the number of such sales remains roughly level, indicating an increasing number of "normal" sales.

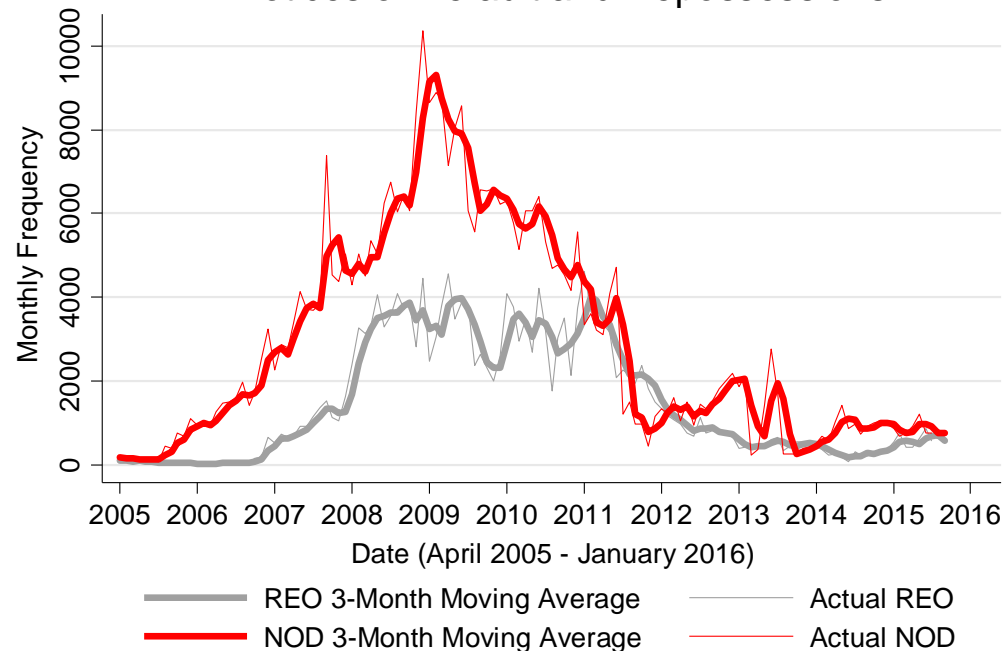
Nevada Statewide Trends



The Foreclosure Trends figure includes two series: the 90+ Days Delinquent series and the Foreclosure Inventory series. The 90+ Days Delinquent series consists of the number of homes that are secured by a loan in default for 90 days or more. This includes homes that are in the process of being foreclosed. The Foreclosure Inventory series consists of homes that have begun the foreclosure process or are in some stage of foreclosure. The other figure depicts what proportion of homes secured by a mortgage have positive equity or negative equity. When a home has a market value at or above its outstanding mortgage balance, it is considered to have positive equity. Otherwise, the house has negative equity.

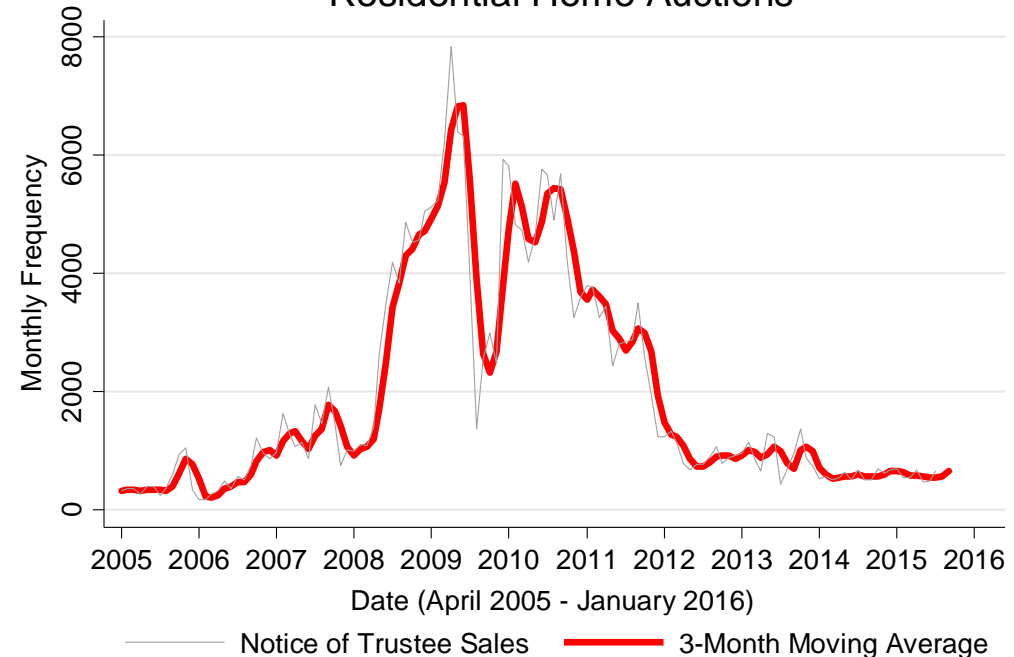
Nevada Statewide Trends

Notices of Default and Repossessions



Source: RealtyTrac

Residential Home Auctions



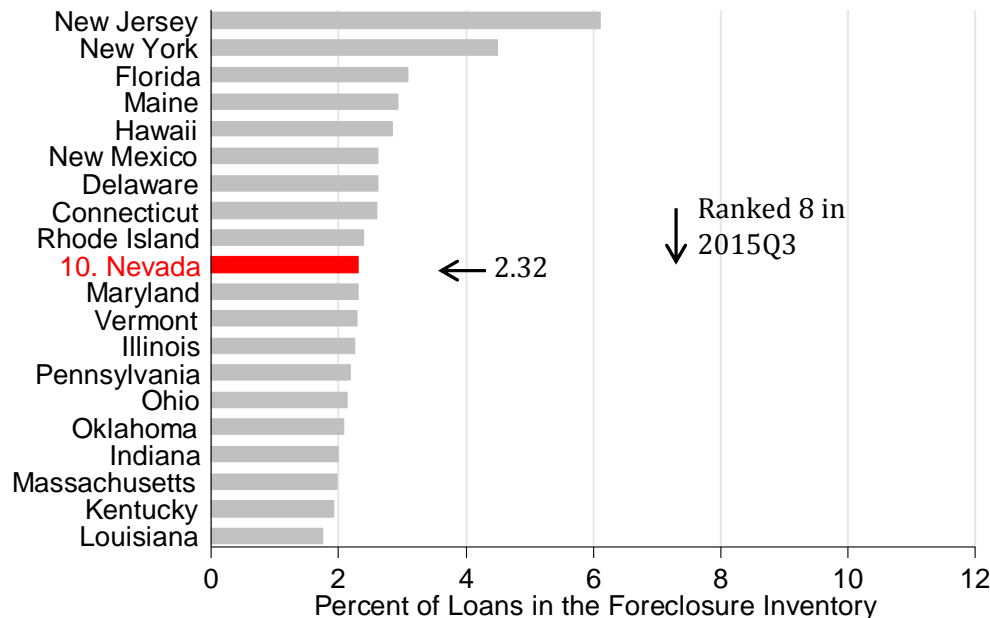
Source: RealtyTrac

These two figures are based on numbers gathered from County records by RealtyTrac. The first figure shows the monthly number of Notices of Default and Repossessions. The Notice of Default (NOD) is the initial stage of foreclosure that starts at least 90 days after the homeowner's mortgage default date. Not all homes that receive a NOD will necessarily be foreclosed. There exist other alternatives homeowners can invoke such as a loan modification, deed-in-lieu of foreclosure, and short sale. The other figure, Residential Home Auctions, shows the monthly number of homes that received a Notice of Trustee Sale and underwent a public auction. It includes both the successful and unsuccessful auctions. Those that were unsuccessful revert back to the lender.

Nevada Statewide Trends

Top 20 States in Foreclosure Inventory

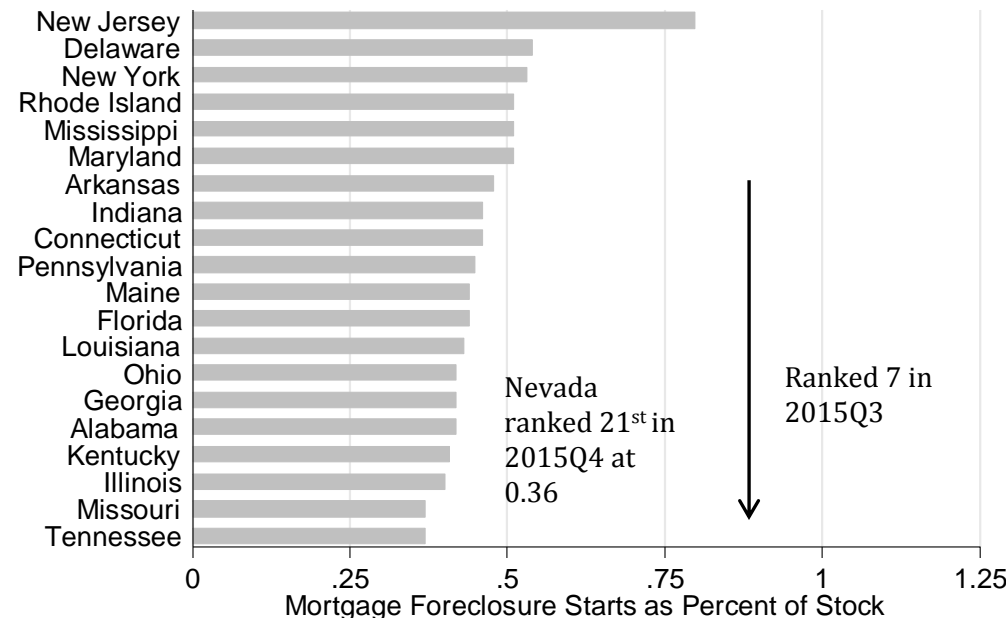
4th Quarter 2015



Source: Mortgage Bankers Association's National Delinquency Survey

Top 20 States in Foreclosure Starts

4th Quarter 2015



Source: Mortgage Bankers Association's National Delinquency Survey

These figures rank Nevada nationally on the basis of data provided by The Mortgage Bankers Association's National Delinquency Survey. The Top 20 States in Foreclosure Inventory uses the proportion of outstanding loans that are in the foreclosure inventory - that is, the number of home loans reported to be in some stage of foreclosure divided by the total number of home loans serviced. The Top 20 States in Foreclosure Starts is a ranking that uses mortgage foreclosure starts as a percent of stock. In other words, this is the number of initiated foreclosures divided by the total number of home loans serviced.

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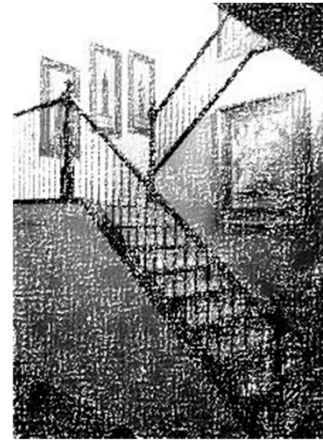
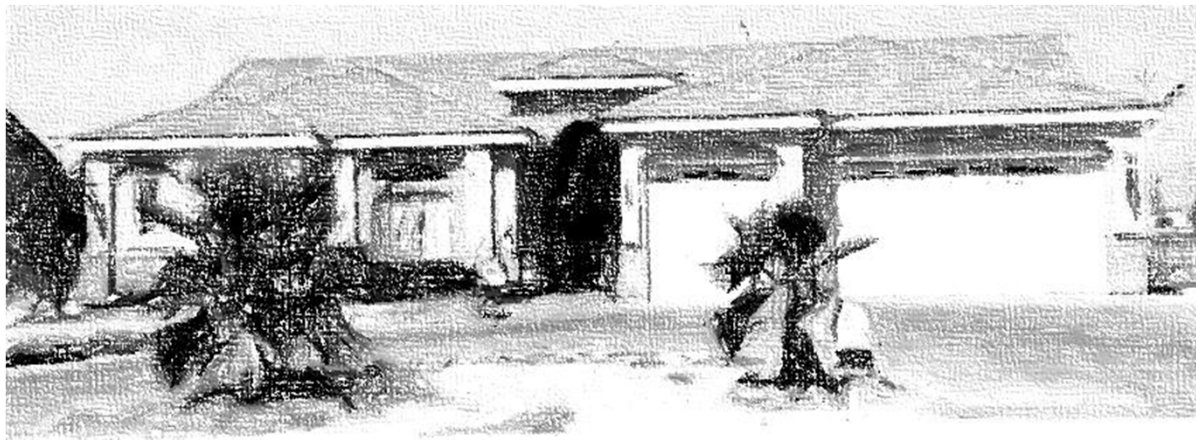
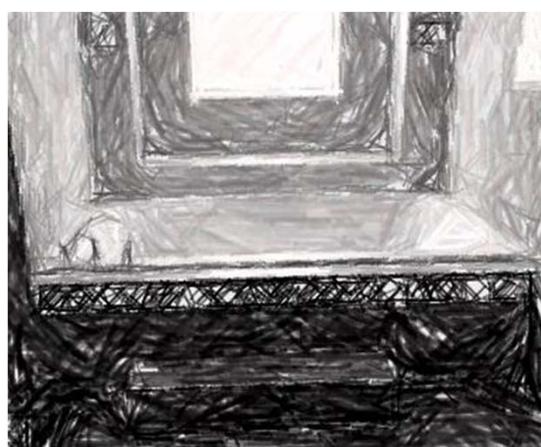
Northern Trends

Population: **629,906** in 2015

Housing Units: **269,452** in 2014

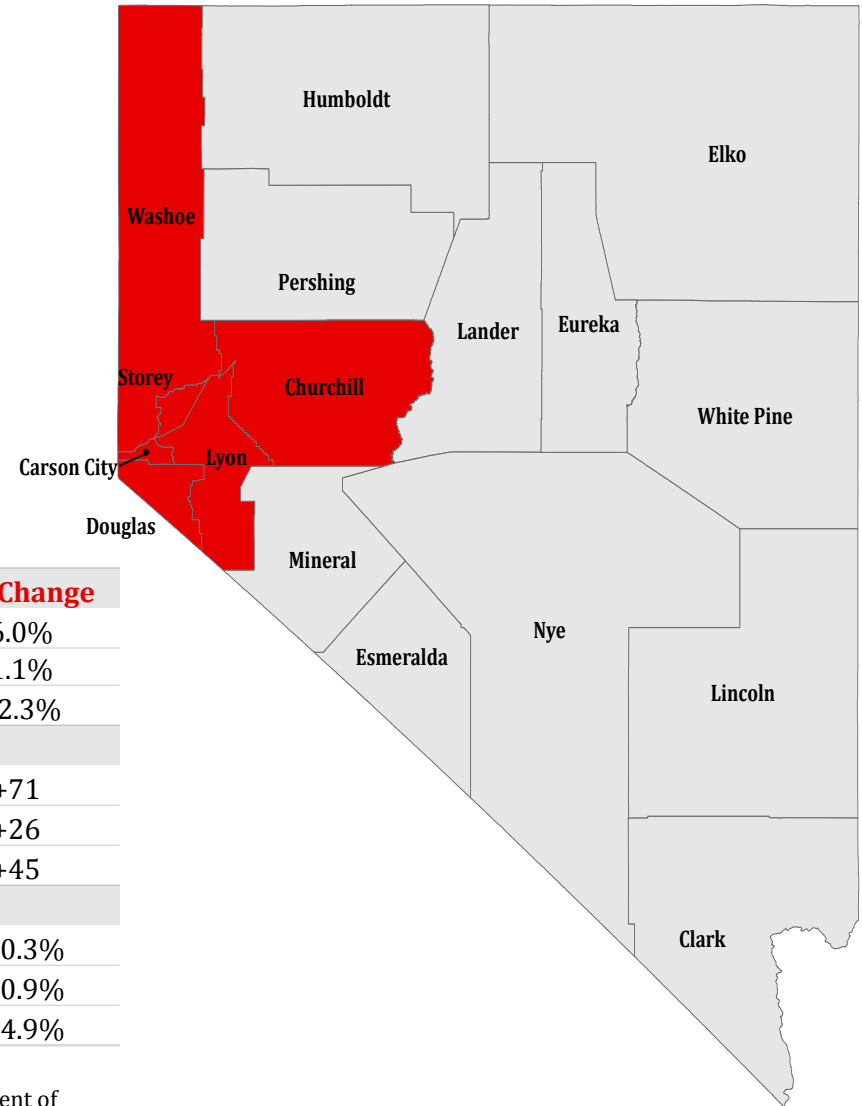
Source: U.S. Census Bureau: State and County QuickFacts

(Carson City, Churchill, Douglas, Lyon, Storey, and Washoe County)



Northern Trends

- ❑ January 2016 was the fifth consecutive month where new home sales decreased on a year to year basis in Northern Nevada. January 2016 new home sales were the lowest they had been since March 2012.
- ❑ The share of homes sold under distress increased by 2 percentage points. Both short sales and REO sales increased slightly in January 2016. The distress share in January 2016 was 5 percentage points lower than the distress share in January 2015.
- ❑ Average new and existing home prices were both up over 10 percent year over year. Average new home prices were up \$35,000 and average existing home prices were up \$28,000 since January 2015.

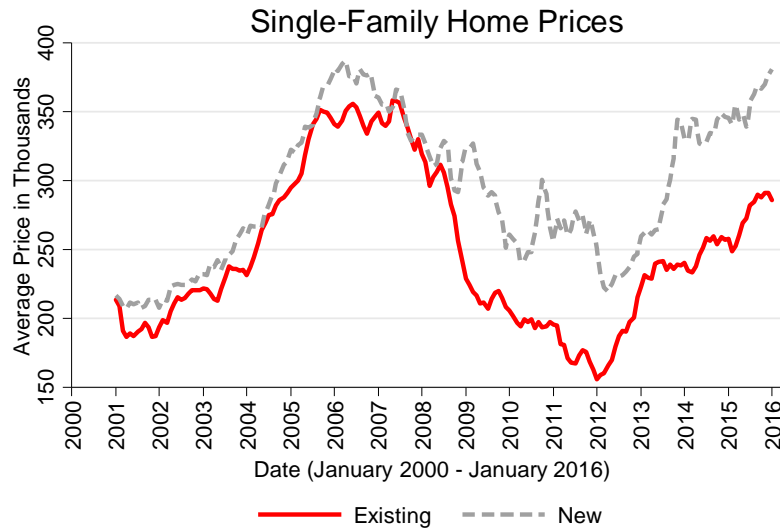


Single-Family Home Sales*	January 2016	M2M Change	Y2Y Change
New	89	-9.8%	-6.0%
Existing	784	-10.8%	-1.1%
Distress Share	10.4%	+24.9%	-32.3%
Residential Construction			
Total Starts	271	+41	+71
Single-Family	156	-66	+26
Multifamily	115	+107	+45
Average Single-Family Sales Price*			
New	\$380,666	+1.2%	+10.3%
Existing	\$285,758	-1.6%	+10.9%
Distress	\$207,805	+0.7%	+14.9%

Source: Lied Institute calculations using CoreLogic Data and the *State of the Cities Data Systems* by U.S. Department of Housing and Urban Development.

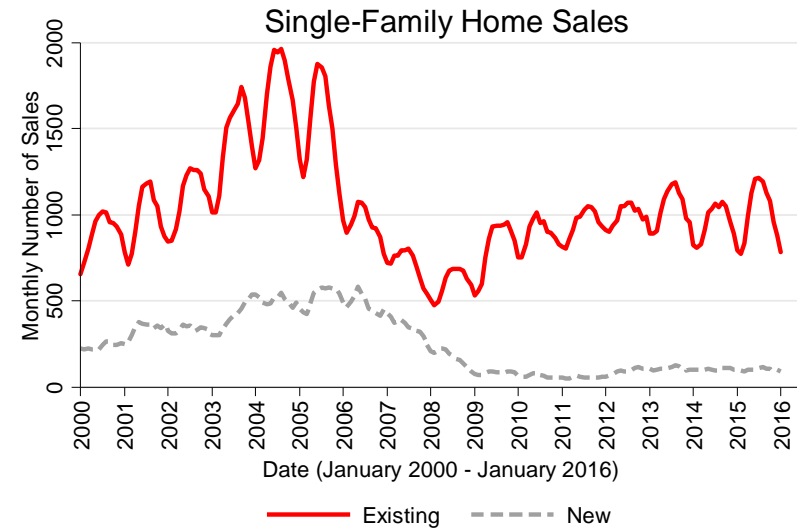
*Figures portray Three-Month Moving Weighted Averages

Northern Trends



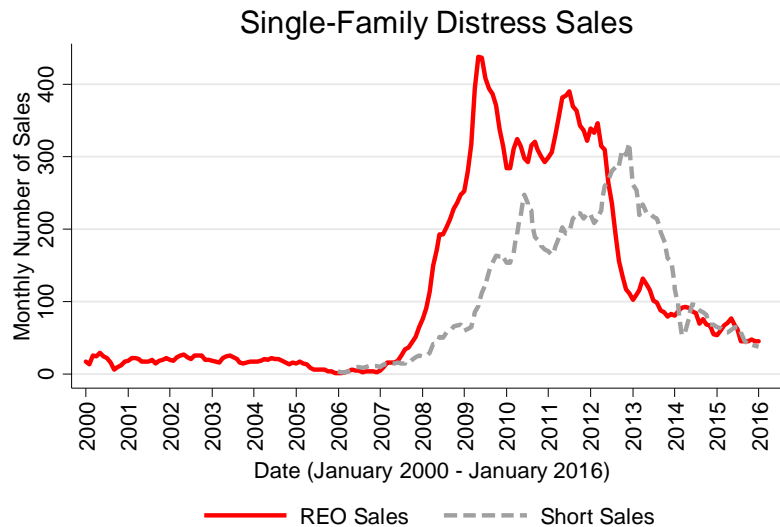
Source: CoreLogic

Note: Series are 3-month weighted moving averages.



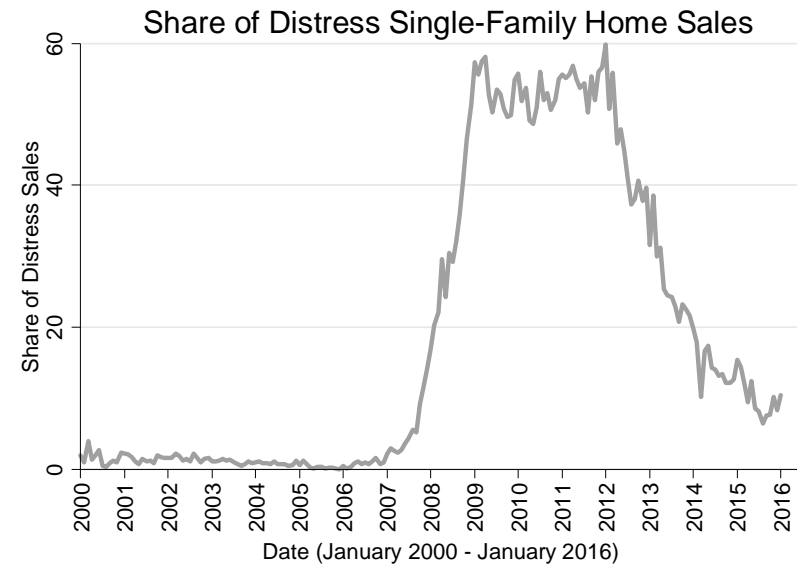
Source: CoreLogic

Note: Series are 3-month weighted moving averages.



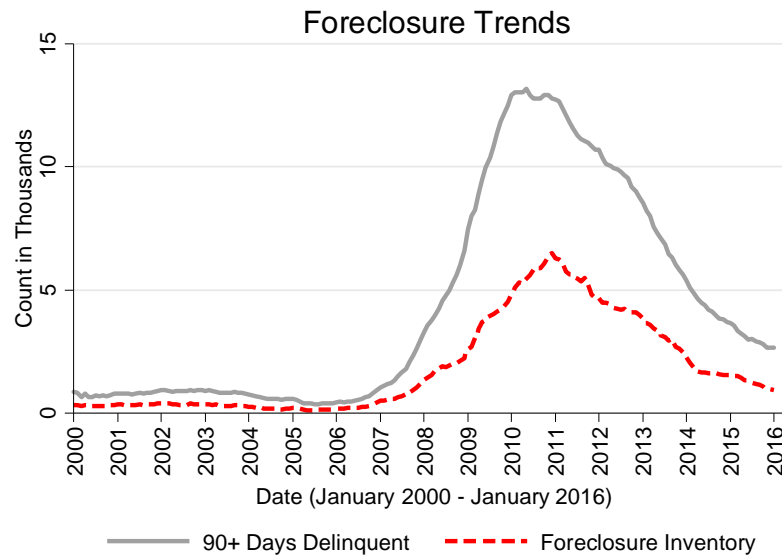
Source: CoreLogic

Note: Series are 3-month weighted moving averages.

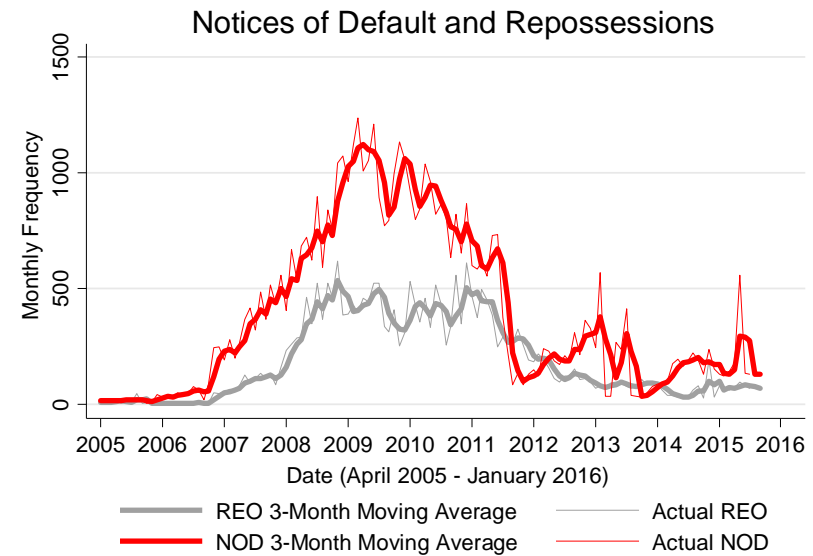


Source: CoreLogic

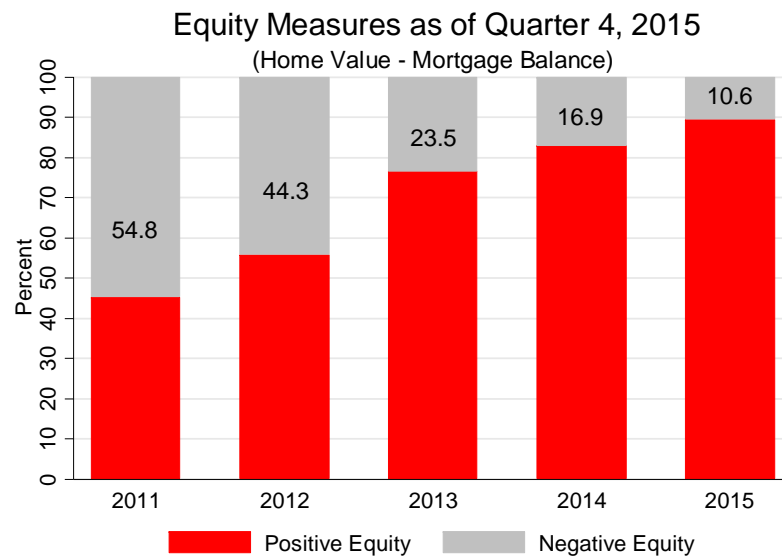
Northern Trends



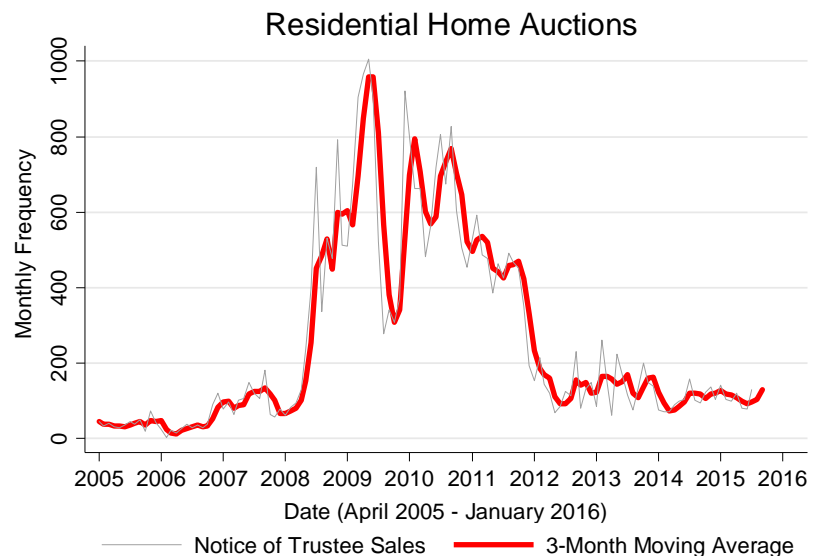
Source: CoreLogic



Source: RealtyTrac



Source: CoreLogic



Source: RealtyTrac

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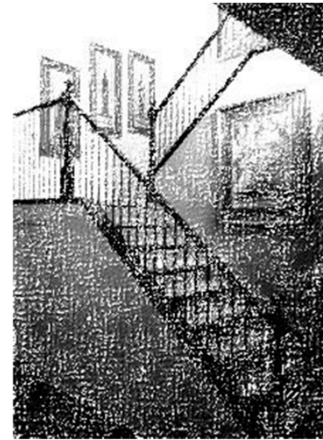
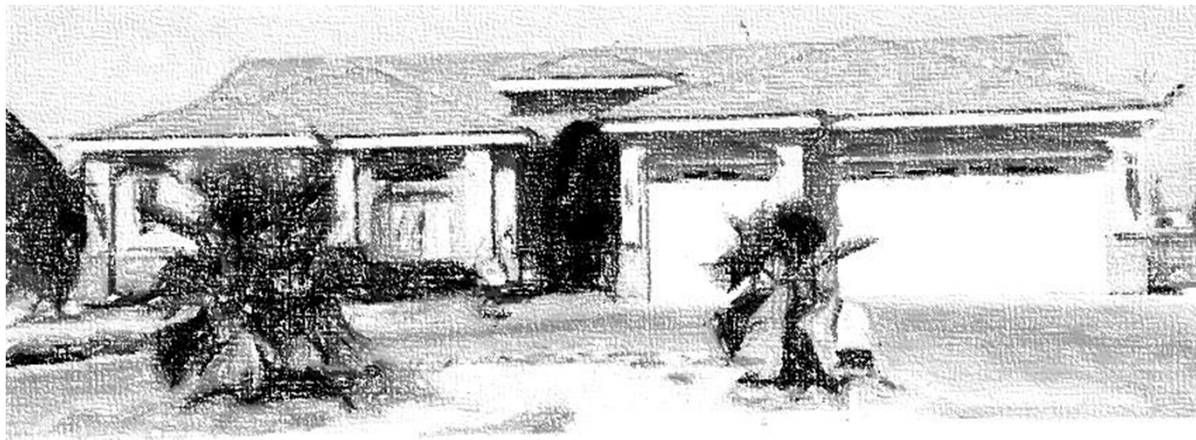
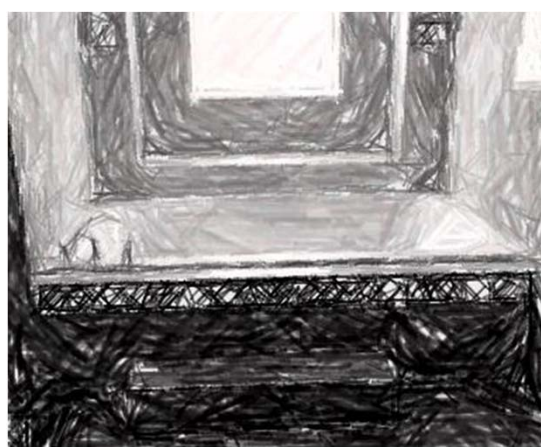
Southern Trends

Population: **2,114,801** in 2015

Housing Units: **863,010** in 2014

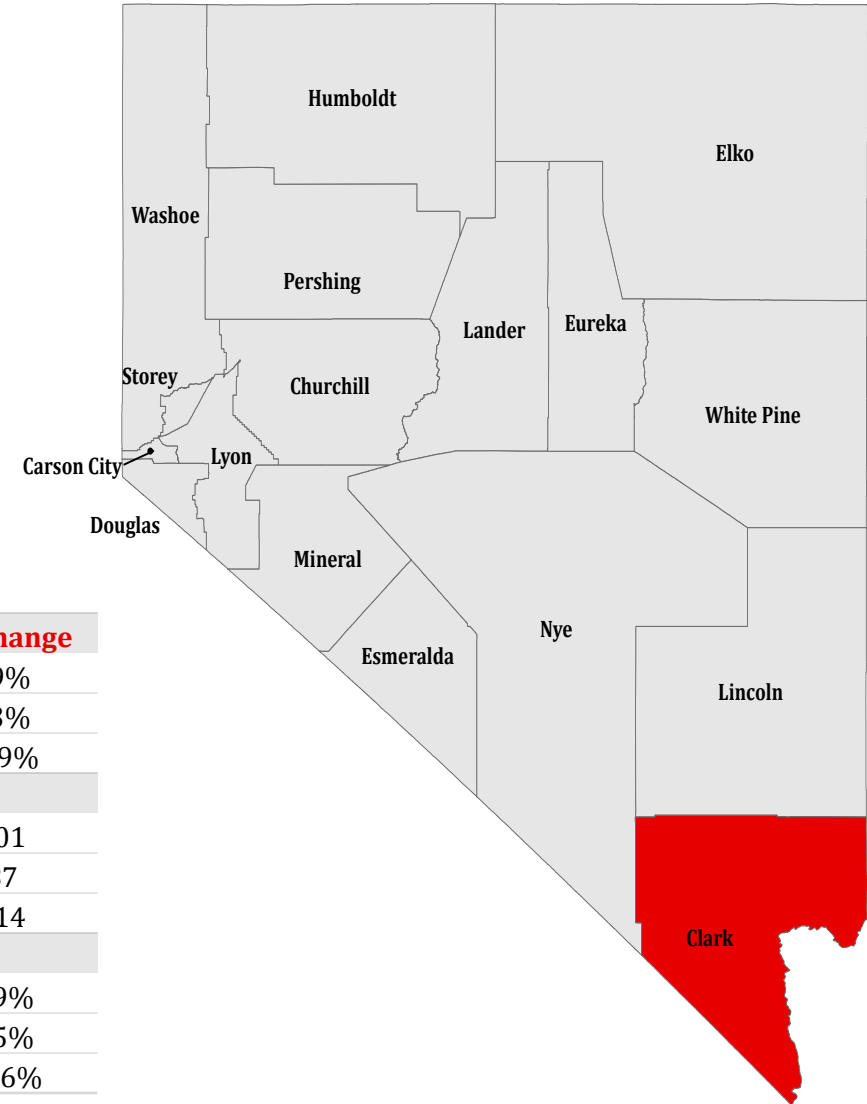
Source: U.S. Census Bureau: State and County QuickFacts

(Clark County)



Southern Trends

- ❑ New home sales decreased for the fourth consecutive month. January 2016 new home sales were the lowest they had been since February 2015.
- ❑ Existing home sales decreased for the fifth consecutive month. January 2016 existing home sales were the lowest they had been since April 2008.
- ❑ Southern Nevada saw a large decrease in short sales in January 2016. There were 203 short sales in January 2016 – the lowest monthly total since March 2014.
- ❑ Average new home prices were up \$20,000 and average existing home prices were up \$18,000 since January 2015.

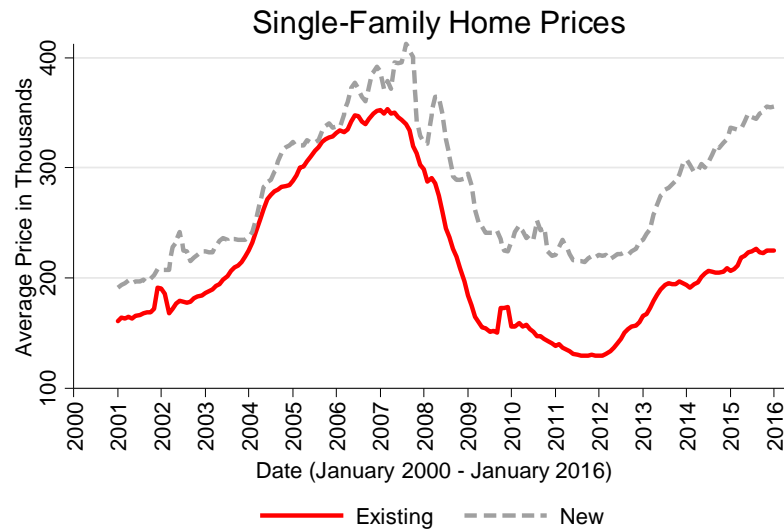


Single-Family Home Sales*	January 2016	M2M Change	Y2Y Change
New	447	-6.7%	-3.9%
Existing	2,626	-4.7%	-3.3%
Distress Share	13.8%	+4.8%	-26.9%
Residential Construction			
Total Starts	925	+99	+501
Single-Family	511	-89	+87
Multifamily	414	+188	+414
Average Single-Family Sales Price*			
New	\$355,753	+0.4%	+5.9%
Existing	\$224,434	-0.1%	+8.5%
Distress	\$185,632	+0.7%	+18.6%

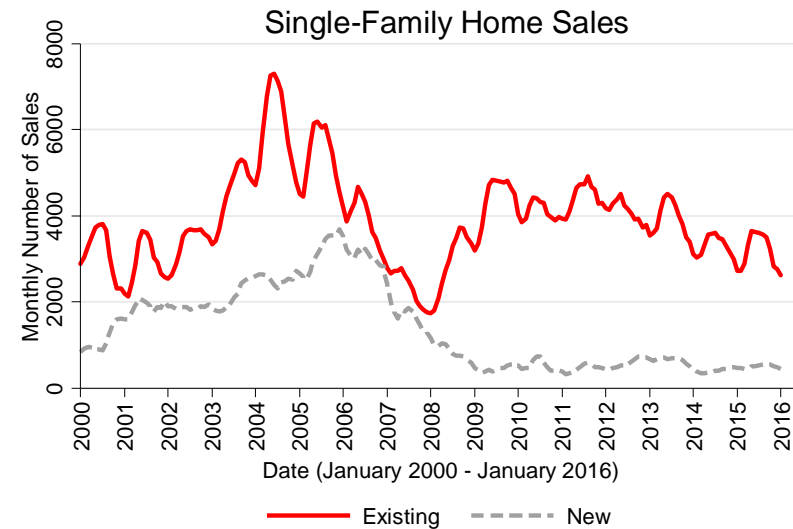
Source: Lied Institute calculations using CoreLogic Data and the *State of the Cities Data Systems* by U.S. Department of Housing and Urban Development.

*Figures portray Three-Month Moving Weighted Averages

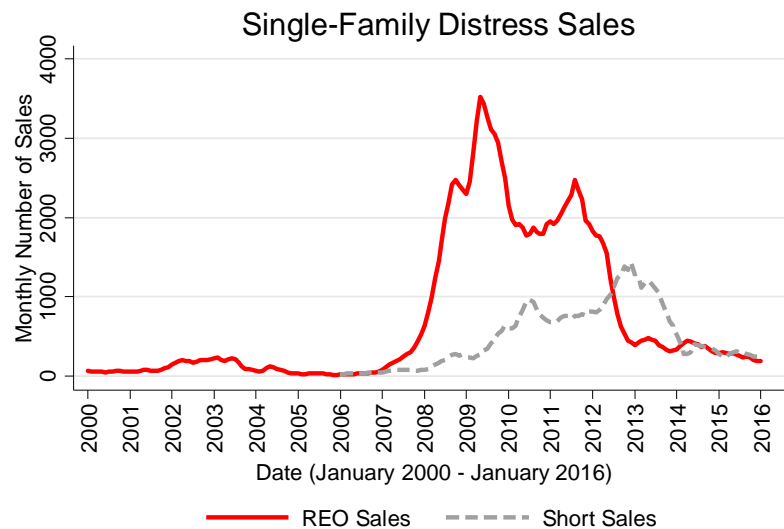
Southern Trends



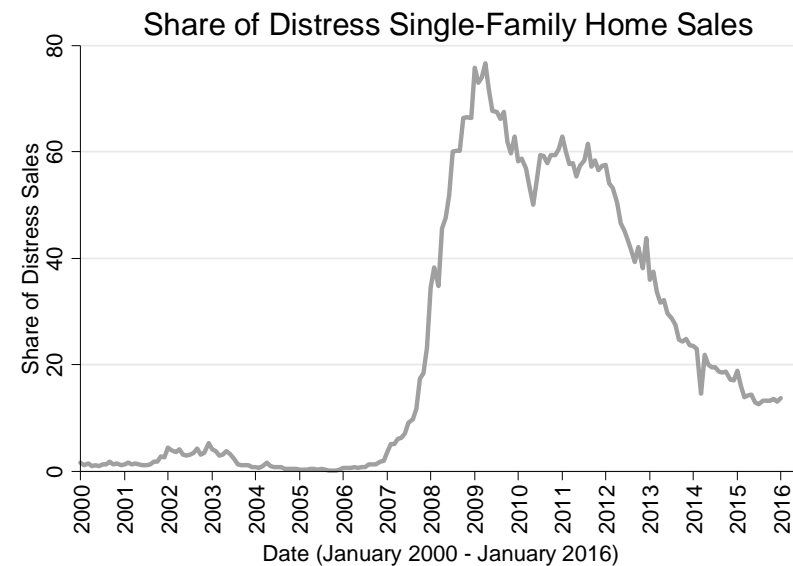
Source: CoreLogic
Note: Series are 3-month weighted moving averages.



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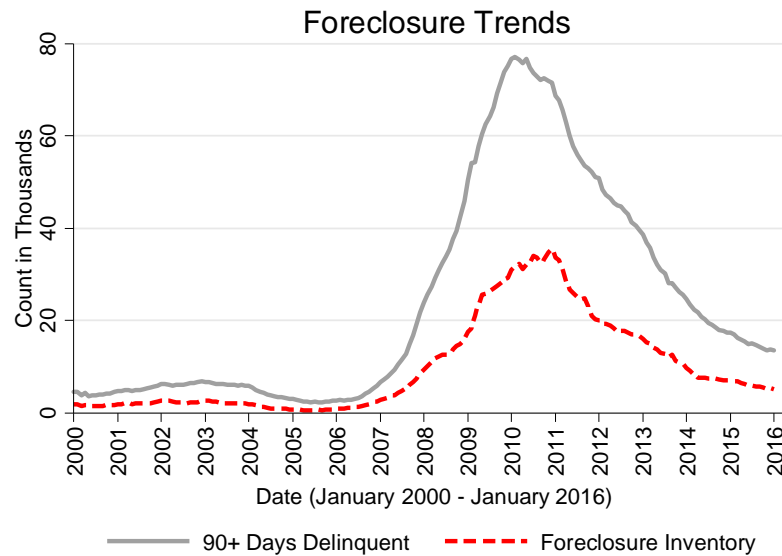


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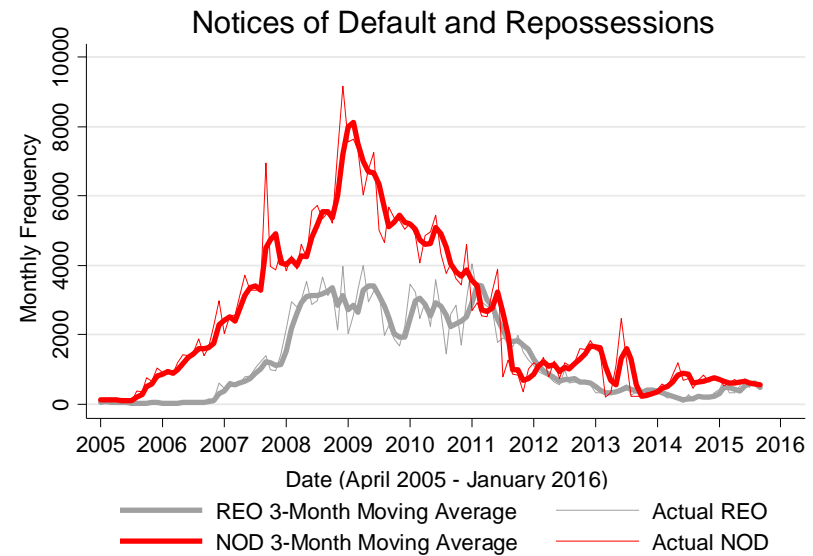


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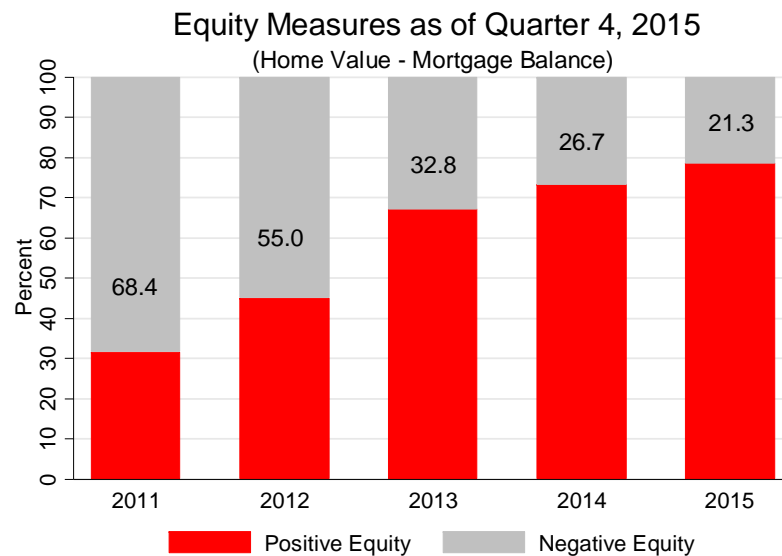
Southern Trends



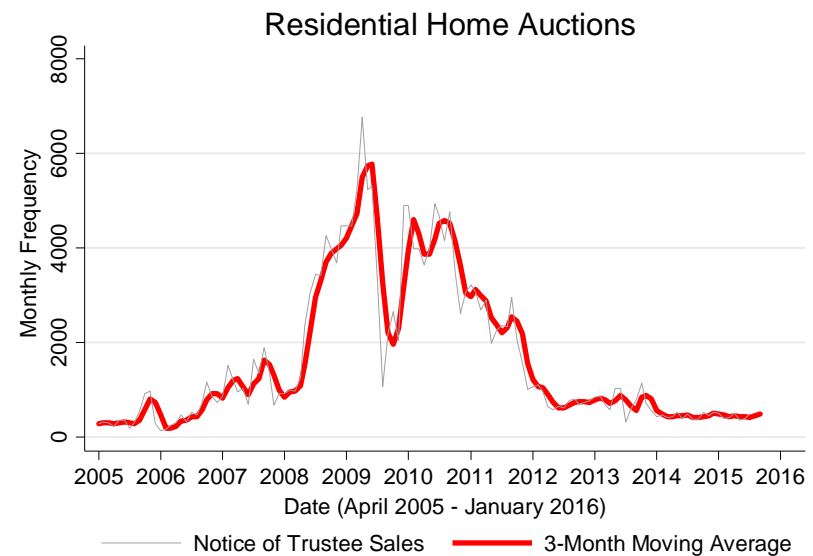
Source: CoreLogic



Source: RealtyTrac



Source: CoreLogic



Source: RealtyTrac

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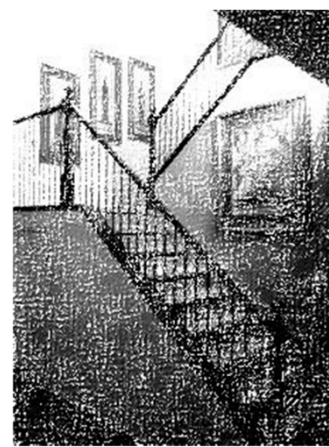
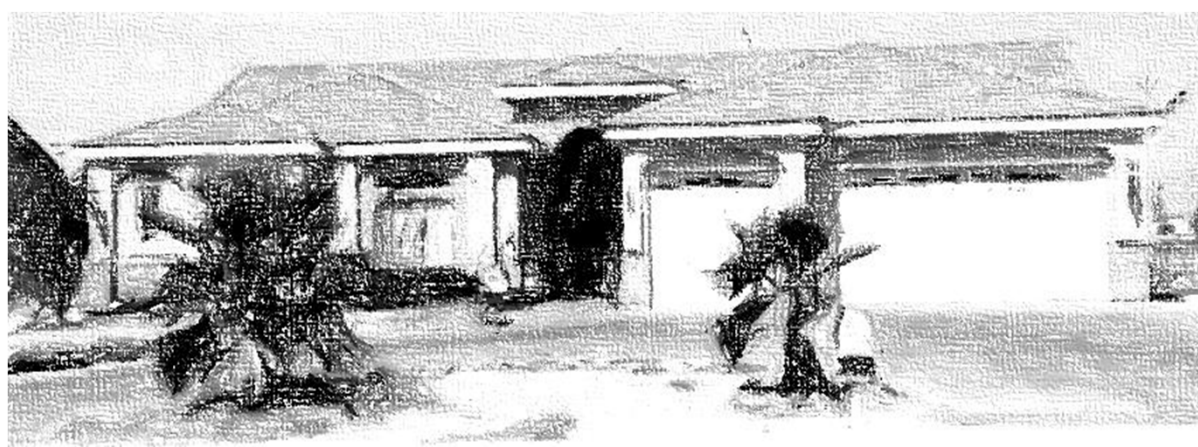
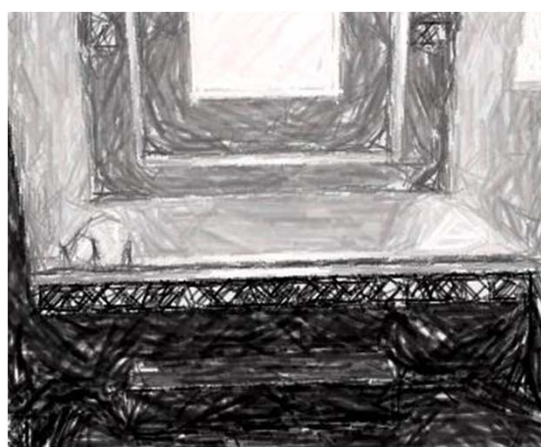
Rural Trends

Population: **146,138** in 2015

Housing Units: **66,445** in 2014

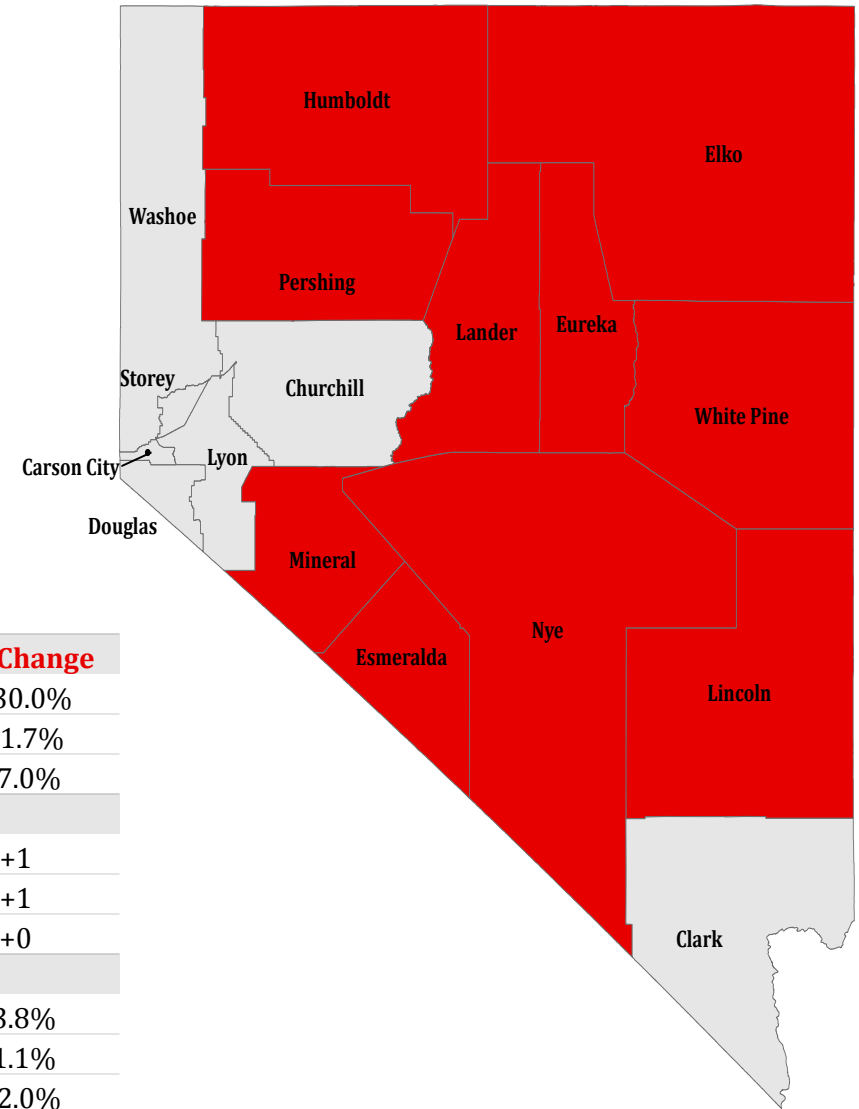
Source: U.S. Census Bureau: State and County QuickFacts

(Elko, Esmeralda, Eureka, Humboldt, Lander, Lincoln, Mineral, Nye, Pershing, and White Pine County)



Rural Trends

- ❑ New home sales decreased on a month to month basis for the second consecutive month. January 2016 was the third consecutive month where new home sales increased more than 100 percent on a year over year basis.
- ❑ The share of homes sold under distress increased 1.6 percentage points. Short sales remained the same while REO sales increased slightly. The distress share was down 4.6 percentage points on a year over year basis.
- ❑ New and existing home prices were up slightly year over year. Average new home prices were up \$9,000 and average existing home prices were up \$1,500 since January 2015.

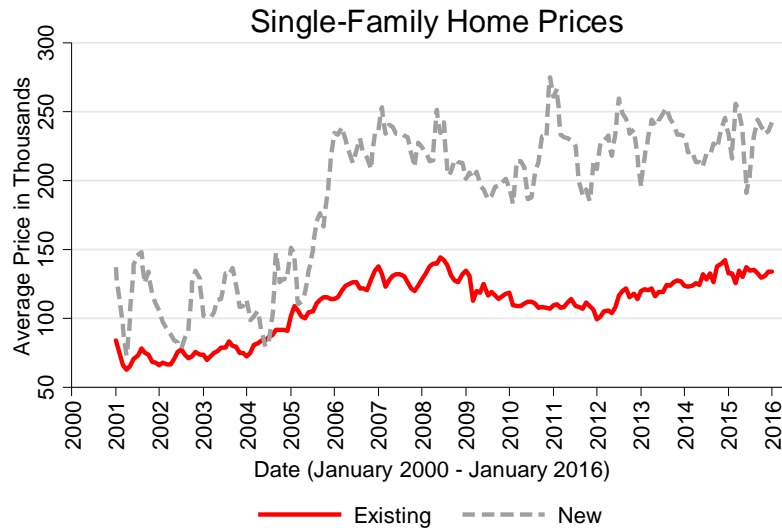


Single-Family Home Sales*	January 2016	M2M Change	Y2Y Change
New	14	-4.4%	+330.0%
Existing	133	+0.5%	+31.7%
Distress Share	12.4%	+14.6%	-27.0%
Residential Construction			
Total Starts	17	+7	+1
Single-Family	17	+7	+1
Multifamily	0	+0	+0
Average Single-Family Sales Price*			
New	\$242,674	+2.9%	+3.8%
Existing	\$133,815	+0.1%	+1.1%
Distress	\$99,925	-10.5%	-12.0%

Source: Lied Institute calculations using CoreLogic Data and the *State of the Cities Data Systems* by U.S. Department of Housing and Urban Development.

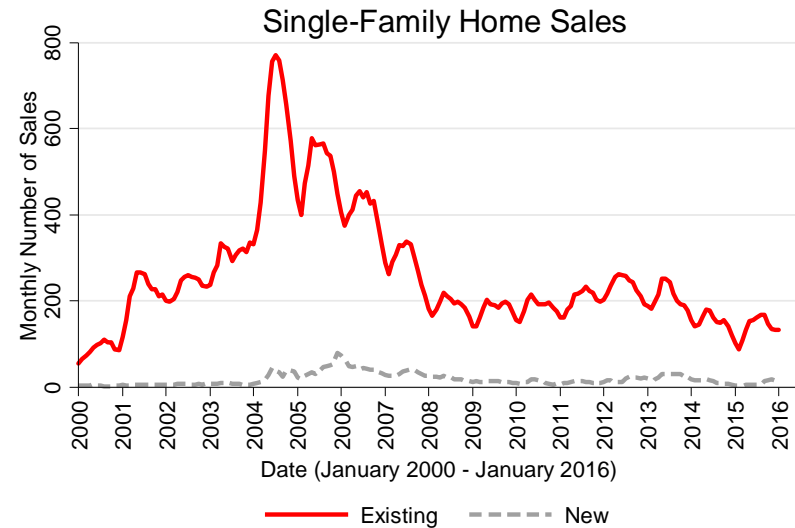
*Figures portray Three-Month Moving Weighted Averages

Rural Trends



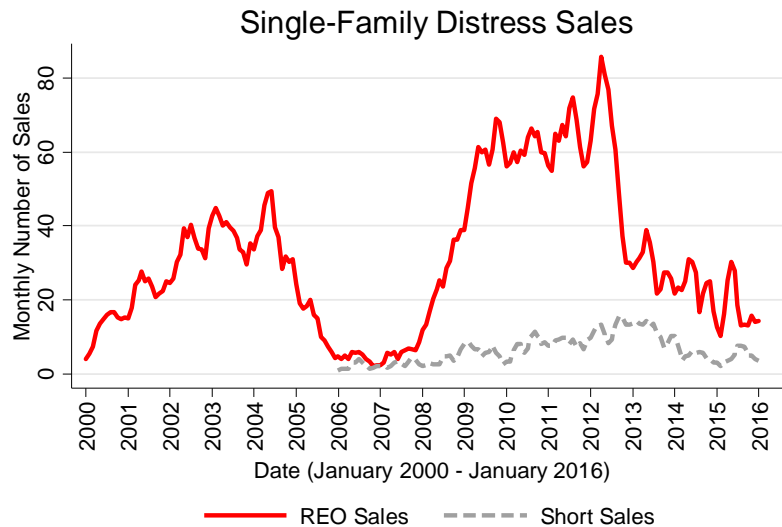
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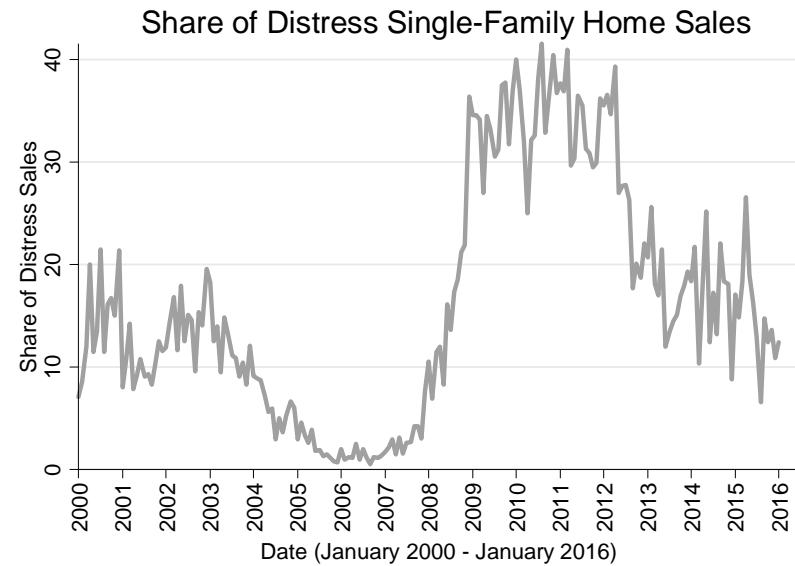
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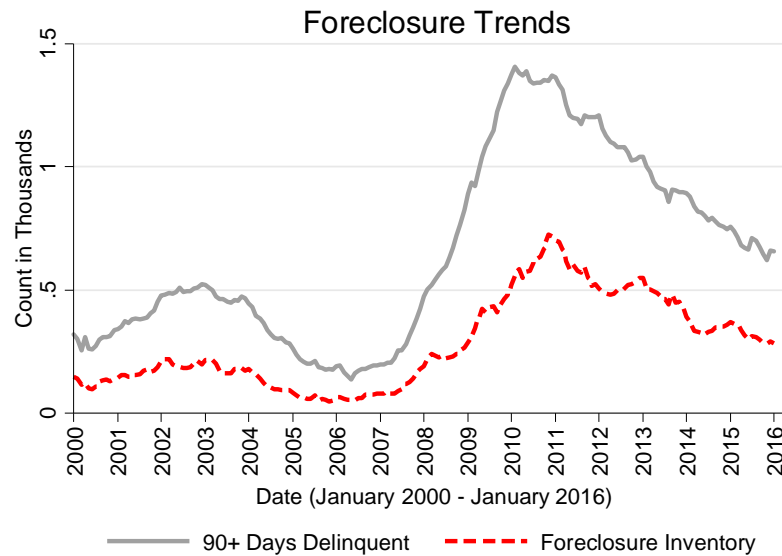
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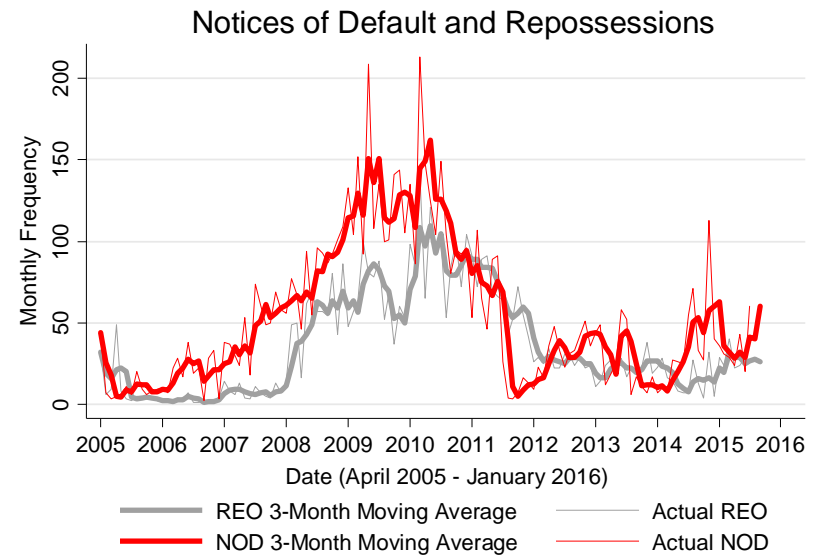


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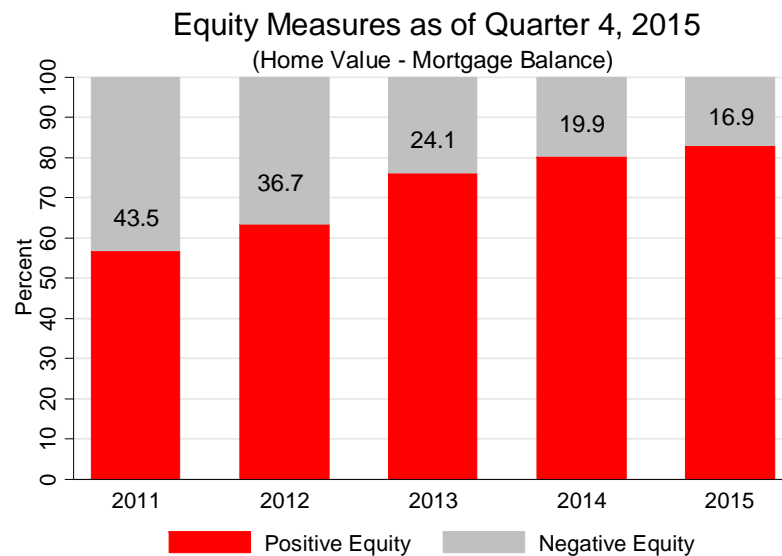
Rural Trends



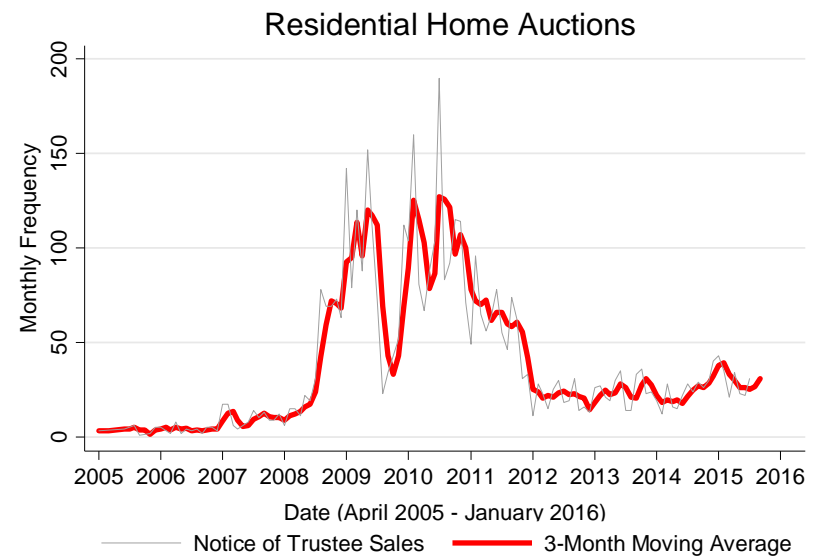
Source: CoreLogic



Source: RealtyTrac



Source: CoreLogic



Source: RealtyTrac

About the Lied Institute

The Lied Institute was established in 1989 by the Lee Business School at the University of Nevada, Las Vegas to foster excellence in real estate education and research. Through partnerships with business and community leaders, the Lied Institute strives to improve the real estate business and effective public policy practices in Southern Nevada. The institute produces relevant and timely real estate research, supports educational programs in real estate economics and finance for students and professionals, and provides community outreach and continuing education.

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